



## **Hon. Dr. Kenny D. Anthony**

Prime Minister

Minister for Finance, Economic Affairs,  
Planning and Social Security

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# MISSION STATEMENT

To ensure that every St. Lucian enjoys social and financial protection and to assist in the development of our nation through the efficient collection of contributions, payment of relevant benefits, prudent management of assets, use of cutting edge technology and a cadre of highly skilled staff.

# VISION STATEMENT

An effective, transparent and financially sound institution which is customer-focused, provides social protection to the St. Lucian population and plays a leading role in national development.

# CORPORATE INFORMATION

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## HEAD OFFICE

### **National Insurance Corporation**

Francis Compton Building  
Waterfront  
Castries  
St. Lucia  
Tel: 452-2808  
Fax: 451-9882

## SUB OFFICES

### **National Insurance Corporation**

Antoine L. Theodore Building  
Cnr. of Theodore and Hospital Streets  
Vieux Fort  
St. Lucia  
Tel: 454-6758  
Fax: 454-5001

### **National Insurance Corporation**

Sir Darnley Alexander Building  
Bay Street  
Soufriere  
St. Lucia  
Tel: 459-7241  
Fax: 459-5434

### **National Insurance Corporation**

Providence Commercial Centre  
Rodney Bay  
Gros Islet  
St. Lucia  
Tel: 457-4074/75  
Fax: 452-0576

## BANKERS

### **Bank of Saint Lucia Ltd.**

Bridge Street  
Castries  
St. Lucia

## AUDITORS

### **BDO**

Mercury Court  
Choc Estate  
P.O. Box 364  
Castries  
St. Lucia

## ATTORNEYS

### **Mrs. Cadie St. Rose-Albertini LLB, LEC, LLM**

### **Ms. Kit-Juelle Frank-Amoroso LLB, LEC, MCI Arb**

First Floor  
Francis Compton Building  
Waterfront  
Castries  
St. Lucia

# BOARD MEMBERS

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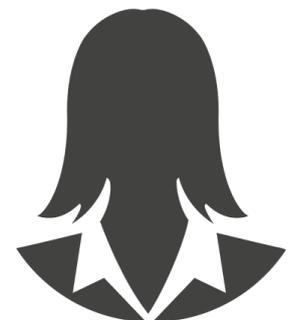
**Andre Chastanet**  
(Chairman)



**Trevor Louisy**  
(Member)



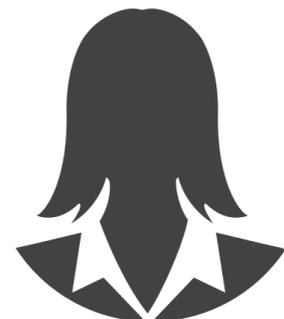
**Marcus Joseph**  
(Deputy Chairman)



**Margaret Monplaisir**  
(Member)



**Matthew Mathurin**  
(Member)



**Michelle Phillips**  
(Member)



**Julian Monrose**  
(Member)

# BOARD COMMITTEES

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## GROUP AUDIT COMMITTEE

**Marcus Joseph**                      **Chairperson**  
Ketha Auguste  
Julian Monrose  
Andre Chastanet  
Joseph Alexander  
Daniel Girard  
Ryan Devaux  
Matthew L. Mathurin

## HUMAN RESOURCE COMMITTEE

**Margaret Monplaisir**              **Chairperson**  
Trevor Louisy  
Michelle Phillips  
Matthew L. Mathurin

## APPEALS COMMITTEE

**Andre Chastanet**                      **Chairperson**  
Trevor Louisy  
Margaret Monplaisir  
Michelle Phillips

## INVESTMENT COMMITTEE

**Dr. Reginald Darius**                  **Chairperson**  
Huanna Leon  
Alvina Malaykhan  
Irwin Jean  
Matthew L. Mathurin

# MANAGEMENT TEAM & SENIOR STAFF

## MANAGEMENT TEAM

|                                      |  |
|--------------------------------------|--|
| <b>Mr. Matthew Mathurin</b>          | Director                                       |
| <b>Mr. Desmond Dujon-Henry</b>       | Assistant Director (Operations)                |
| <b>Mrs. Cadie St. Rose Albertini</b> | Senior Legal Counsel/Corporate Secretary       |
| <b>Mrs. Paula Bleasdille</b>         | Chief Accountant                               |
| <b>Mr. Irwin Jean</b>                | Investment Manager                             |
| <b>Mr. Aloysius Burke</b>            | Systems Manager                                |
| <b>Mr. Augustin Louis</b>            | Marketing and Corporate Communications Manager |
| <b>Ms. Allison Delmede</b>           | Human Resource Manager                         |
| <b>Mrs. Sue-Ann Charlery-Payne</b>   | Head of Group Internal Audit                   |
| <b>Ms. Callixta Emmanuel</b>         | Manager, Compliance and Records Department     |
| <b>Mr. Bernard Jankie</b>            | Manager, Branch Offices                        |
| <b>Mrs. Gisele St Marthe</b>         | Acting Manager, Customer Service Department    |

## SENIOR OFFICERS

|                                    |                             |
|------------------------------------|-----------------------------|
| <b>Mr. Paul Kallicharan</b>        | Statistician                |
| <b>Ms. Lisa Leon</b>               | Customer Service Supervisor |
| <b>Mrs. Claudia Elias-Charles</b>  | Benefits Supervisor         |
| <b>Mrs. Semanthia Wells-Joseph</b> | Executive Assistant         |
| <b>Mrs. Elmona Leonce</b>          | Records Supervisor          |
| <b>Mr. Timothy John</b>            | Chief Security Officer      |



# CHAIRMAN'S REPORT

## July 2014 - June 2015



Andre Chastanet  
Chairman

### APPOINTMENT

I am honoured to have been selected to serve as a member and Chairman of the Board of the National Insurance Corporation. My appointment took effect in May 2015 and in accordance with the National Insurance Corporation Act which provides for the Minister for Social Security to convene the first meeting of any new Board of the Corporation, the Board first met on 25th June 2015. Consequently, nothing about the Corporation's performance for the year ended 30th June 2015 can be credited to me.

### OVERVIEW

The National Insurance Corporation (NIC) registered another successful year of operations and achieved a milestone in service to our customers. For the first time, over 22,000 beneficiaries collected more than \$75 Million in benefits.

This is indeed a significant accomplishment for the NIC, an institution mandated to provide social insurance benefits to the employed population of St. Lucia and their dependents. We are honored to have been on hand to provide the necessary assistance.

Our contribution income for the third consecutive year crossed the \$100 Million mark and through sound management, the NIC was able to contain its Administrative Expenses below the level of last year.

The NIC has continued its prudent and conservative approach to investment during the financial year ended 2015. The Corporation pursued even more rigorous due diligence in its investment activity to mitigate risks.

This approach was supported by participation in relevant training programs geared at enhancing knowledge and skills of staff. A risk-based approach adopted for the efficient management of the entire organization resulted in enterprise-wide risks being identified, and mitigation measures, including stronger internal controls, being implemented.

Within recent times, issues that affect social insurance systems worldwide have emerged as critical items on the economic and social agenda. Rising longevity and falling birth rates have been two of the forces affecting social insurance systems. In this regard, the issue of financial sustainability of Social Security Systems has taken center stage in many countries. In St. Lucia, the robust financial performance of the NIC over the years has placed our Social Security System in a strong position in terms of the long-term viability of the fund and security of the insured population.

# FINANCIAL HIGHLIGHTS

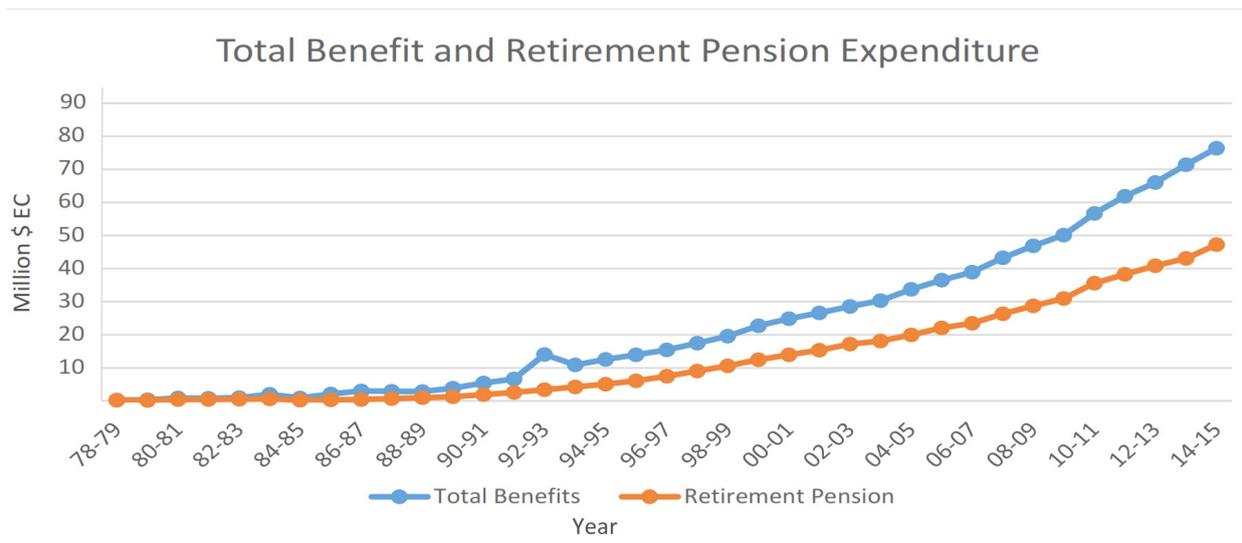
## BENEFITS

Total benefit expenditure in 2014/2015 was \$77.52 Million, an increase of 7.27% over the \$72.27 Million paid in the previous fiscal year. Of this amount, long-term benefit payments accounted for 80.20% or \$62.17 Million, while short-term benefit payments, including Medical Health Programme, accounted for the remaining 19.80% or \$15.35 Million. It should be noted that long-term benefit expenditure during the review period increased by 7.73%. This moderate growth was mainly due to a corresponding rise in pensions awarded during the financial year. In 2014/2015, the cost of Medical Health Programme remained constant at \$5 Million.

Retirement Pensions continue to be the principal component of pension expenditure and accounted for 64.86% of total benefits paid. Retirement Pensions also accounted for 80.88% of long-term benefit expenditure. The International Labour Organisation (ILO) Pension Model predicts that this trend will continue into the future, consistent with the projected steady increase in retirement of active contributors. As the Social Security Program matures, NIC benefit expenditure pattern will mirror that of a pension program, due to the overwhelming percentage of payments for pensions, as illustrated in Figure 1 below.

When expressed as a percentage of contribution income, total benefits expenditure was 69.66% compared to 69.27% in the previous financial year.

Figure 1



Regarding benefits governed by reciprocal agreement, 5 transactions were processed under the Agreement between Saint Lucia and Canada and 74 under the CARICOM Agreement in 2015. During the year in review, a total of 138 pensions were paid under the CARICOM Agreement on Social Security at a cost of \$820,018. Since the implementation of the Agreement, 149 pensions have been awarded at a cost to date of \$2,792,843.

## INCOME

Contribution income increased by 6.65% from \$104.34 Million in the previous fiscal year to \$111.28 Million in 2014/2015. Despite this modest increase, total income for the financial year experienced a significant contraction of 19.40%, from \$188.11 Million in 2013/14 to \$151.62 Million in 2014/15. The performance of total income was primarily due to a 49.19% drop in net investment income, from \$71.61 Million in the previous fiscal year to \$36.39 Million in 2014/15.

## EXPENSES

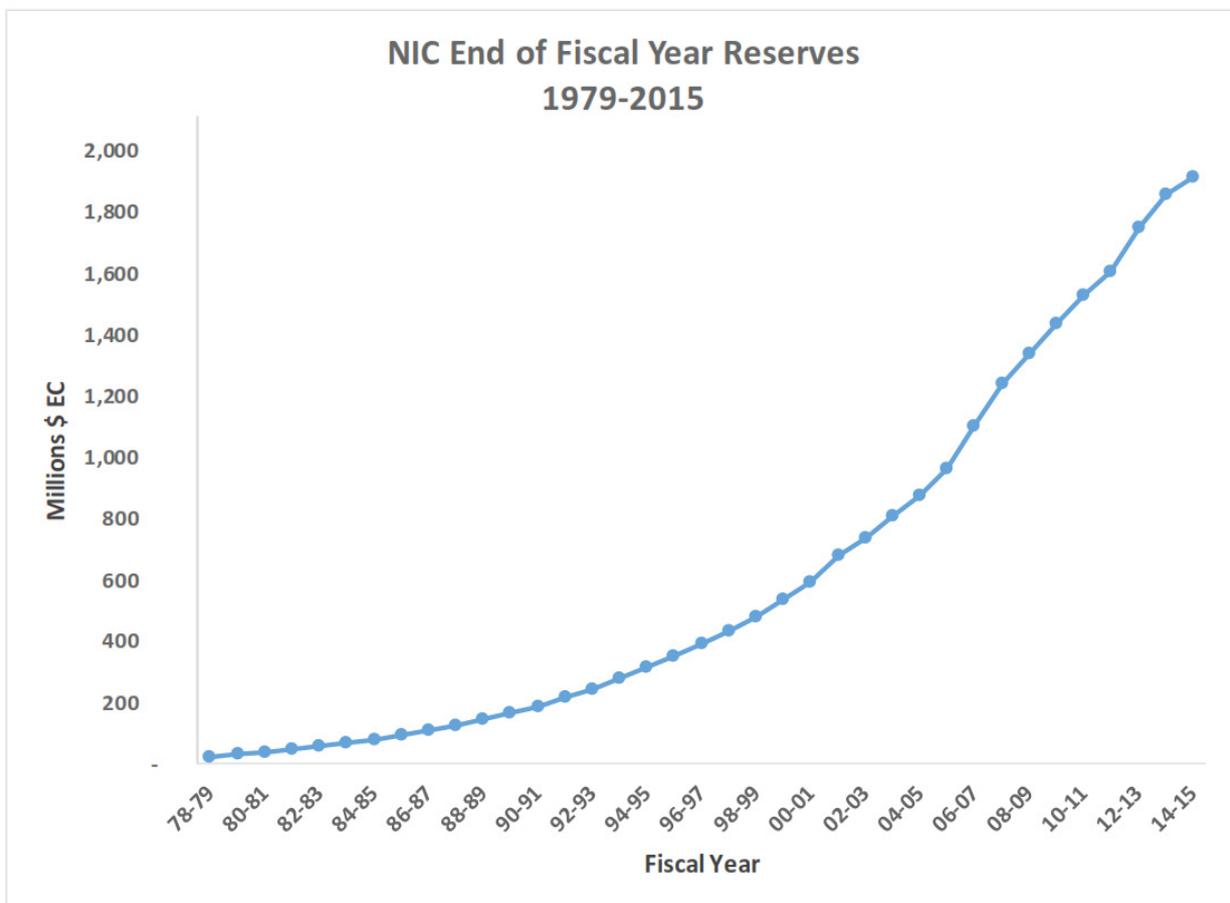
During the review period, General and Administrative Expenses declined by 5.32% to \$16.46 Million. General and Administrative Expenses as a percentage of contribution income was 14.79%, an improvement of 1.87% over the preceding year.

## ASSETS

Total Assets at June 2015 was \$1.92 Billion and represented a 3.04% increase over the previous financial year, 2013/14. This moderate growth was reflected in contribution income for the period in review which recorded a 6.65% increase to \$111.28 Million.

At the end of the financial year in review, the Reserves of the NIC expanded by 3.11% or \$57 Million to \$1.90 Billion. The trend of Reserves is illustrated in Figure 2 below.

Figure 2

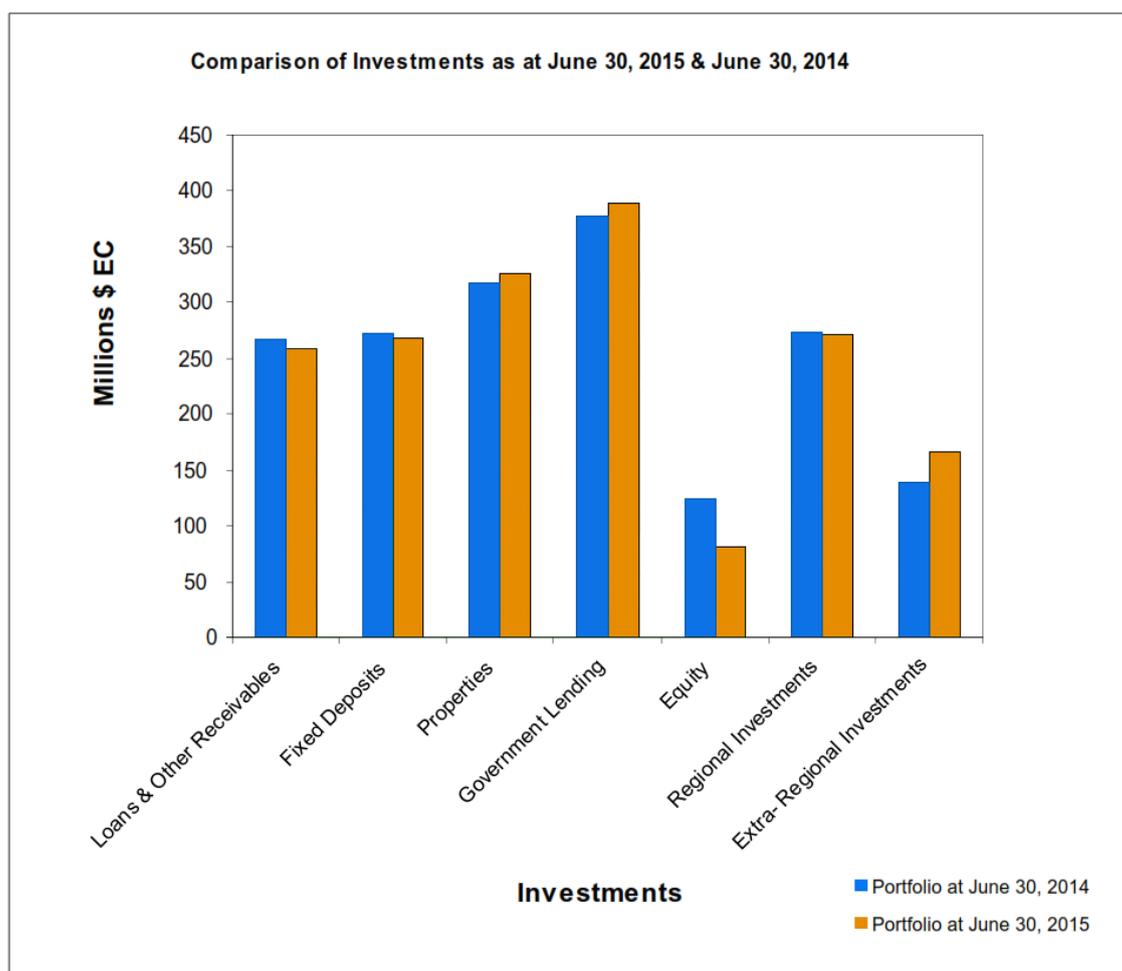


## INVESTMENT PORTFOLIO

Investment of surplus monies is critical to allow the Corporation to supplement contributions to meet future pension obligations and increases in the level of benefit payments to offset inflation. This was undertaken in accordance with the provision of the Corporation's Investment Policy and Guidelines which dictated the objectives in order of the priority of Safety, Liquidity and Yield.

The following table juxtaposes the investment portfolio summaries as at June 2015 and 2014.

| Investments                | Portfolio at<br>June 30, 2015<br>\$ | Portfolio at<br>June 30, 2014<br>\$ |
|----------------------------|-------------------------------------|-------------------------------------|
| Loans & Other Receivables  | 258,401,237                         | 267,120,510                         |
| Fixed Deposits             | 268,939,930                         | 271,299,140                         |
| Properties                 | 325,342,821                         | 317,927,403                         |
| Government Lending         | 389,455,263                         | 376,953,581                         |
| Equity                     | 81,920,240                          | 124,742,672                         |
| Regional Investments       | 272,331,992                         | 273,570,290                         |
| Extra-Regional Investments | 166,348,128                         | 138,544,775                         |
| <b>Total</b>               | <b>1,762,739,611</b>                | <b>1,770,158,371</b>                |



## INFORMATION AND COMMUNICATIONS TECHNOLOGY SYSTEMS

The Computer Department's *raison d'être* is to provide an enabling environment for the provision of social security benefits and other data-driven operations. By acquiring leading edge technology, the NIC has been able to future proof the organization's networks. This has also allowed the Corporation to leverage services including inter-governmental collaboration and web based functionality. The areas highlighted below are some of the initiatives undertaken during the year.

## Web Services

Since the completion of the C3 Online system, testing continued with the largest employer, the Government, and with a small group of 6-8 Private Sector employers, with encouraging success.

## Network and Telephony Assessment

An assessment of the telephone and network infrastructure was undertaken to inform a recommendation of an IP based telephony system, with the objective of achieving company-wide telephony cost reductions.

## Social Security System Upgrade

The servers supporting the Corporation's Social Security System have aged, and in order to future proof the system, we have started the process of migrating data from old to newer, more advanced servers. We therefore started several end user, unit and system tests to ensure all user and system requirements are performing efficiently.

## Security of Information Technology Network

We have engaged the services of a regional consulting security firm to assess possible network vulnerability to cyber attacks. This assessment involves both penetration and intrusion detection tests in order to develop a mitigation response.

## IT Audit

An IT Audit of the Department was completed during the period under review. The reviews addressed personnel, security, application quality, system development life cycle, project management and internal controls.

# HUMAN RESOURCE MANAGEMENT (HRM)

Cognizant of the critical role our employees play in the success of the Corporation, and to ensure that our employees are equipped with the necessary skills, significant attention was devoted to the areas of training and other aspects of HRM.

## Training and Development

Training and development continued to be a priority for the NIC, and to that end several workshops were undertaken on subjects such as Advances in Office Administration, Audit, Taking & Writing Effective Minutes & Preparing Reports and Briefs, Report Writing, Assuring Attendance, Correcting and Controlling Absenteeism, Leadership, Communication and Customer Service, Regional Social Security Internal Auditors training, Aspects of the Labour "Code" Act for Business, IFRS 13, Competency-Based System Implementation, Attendance and Punctuality, and Using Data Analytics to Detect Fraud.

Two employees were provided assistance to pursue degree studies, one leading to a Master of Science Degree in Corporate Communications and Public Affairs at the Robert Gordon University, Scotland, and the other a BSc in Information and Library Studies with the University of Aberystwyth in Wales. These employees were identified to fill existing and forecasted skill gaps within the organization.

## Occupational Health and Safety

A Health and Safety Statement has been placed within all departments and branches and an Occupational and Health Committee was crafted. The Corporation engaged the services of a consultant to develop an Occupational Health and Safety Policy and to guide the process towards full compliance with the Labour Act in securing the safety and well-being of our employees.

## Scholarships

The Corporation awarded four scholarships to employees' children who excelled at the Common Entrance Examination and the Caribbean Examination Council (CXC) Examinations to pursue studies at secondary schools and the Sir Arthur Lewis Community College. This brings to 13 the number of scholarships awarded to the children of our staff.

The staff complement as at June 30th 2015 was 118.

## SUBSIDIARIES

The following table provides information on the NIC and its subsidiaries as at June 2015.

| Company | % Holding by NIC | Business  | Date Incorporated | Total Assets<br>\$ | Net Assets /<br>(Liabilities)<br>\$ |
|---------|------------------|---|-------------------|--------------------|-------------------------------------|
| NIC     | -                | Provision of Social Security services.  | April 1979        | 1,878,518,668      | 1,869,886,736                       |
| NIPRO   | 100              | Provides property development, management, and maintenance services.  | April 1999        | 25,977,457         | 8,444,333                           |
| SMFC    | 75               | Providing loans for the purchase, construction, extension or completion of dwelling houses and the purchase of developed plots. | January 1968      | 42,849,520         | 9,865,046                           |
| BCL     | 100              | Rental of space for office and commercial use. Proprietor of Blue Coral Mall Building.  | April 2003        | 18,703,878         | (19,499,516)                        |
| CCFL    | 100              | Provision of car parking facilities and rental of space for office and commercial use.  | January 1998      | 27,959,938         | 17,669,381                          |



## NATIONAL INSURANCE PROPERTY DEVELOPMENT & MANAGEMENT COMPANY LIMITED (NIPRO)

### Financial Review

NIPRO recorded net income of approximately one hundred and six thousand dollars (\$105,519) for the review period. This compares favorably with its performance of the previous year when a net loss of \$83,946 was recorded.

Total operating income for the year declined slightly from \$4,140,662 to \$4,048,918.

Total expenses of \$4,133,184, inclusive of interest payments, decreased from \$4,471,161 in the previous year.

Total assets at June 2015 was \$25.98 Million, compared to \$26.62 Million at June 2014.

The company's primary sources of revenue for this year were lease payments and facilities maintenance fees. However, project management and project developers' fees earned for the year were slightly more than the previous year as a number of small construction projects were completed for the National Insurance Corporation. Additionally, the BOLT project for the construction of the Babonneau fire station commenced towards the end of the review period.

### Operations Review

During the financial year, NIPRO was engaged on sixteen capital projects and at June 2015, eight were completed, two were in the construction phase and the other six were in the pre-construction/planning phase. With the exception of the Babonneau fire station and the renovation of the Electoral Office at the Antoine Ludovic Building, all of these projects were undertaken on behalf of the National Insurance Corporation.

### Maintenance on BOLT and NIC Facilities

NIPRO continued to meet its mandate to maintain and repair the facilities being leased to the Government of St. Lucia under the BOLT arrangements and the buildings owned by the NIC.

This continues to pose a challenge as a number of these facilities are showing signs of deterioration due to the impact of weather, age and obsolescence.

The implementation of major maintenance works and renovations was hampered towards the end of the review period by the resignation of the Facilities Manager.

### Management Services

NIPRO continued to manage, maintain and provide accounting services to the Castries Car Park Facility.



## SAINT LUCIA MORTGAGE FINANCE COMPANY LIMITED (SMFC)

July 2014 to June 2015

The Company continued to provide residential mortgages in accordance with the terms of its Operating Agreement with the Government of Saint Lucia.

The financial year ended June 2015 was yet another challenging year for the Company. The banking sector continued to be highly competitive as commercial banks aggressively pursued residential mortgages.

Over the twelve month period, SMFC disbursed the sum of \$7,158,884 (2014 - \$3,784,939) bringing cumulative disbursements from inception to \$182,209,567. Mortgage assets (net of loss provisions) increased by 5.63% compared to last year. There was a marginal increase in mortgage assets mainly due to an increase in loan advances made, leading to net profits of \$423,550 i.e. \$75,392 (21.65%) more than the previous year.

SMFC withdrew \$5,000,000 in new loans and repaid \$3,592,500 of its existing debt to the NIC, bringing the total indebtedness at June 2015 to \$31,785,000 (2014 - \$30,377,500). A dividend of 5% of issued shares was declared and paid to shareholders for the period ended June 2013; no dividend was declared for the period ended June 2014.



## BLUE CORAL LIMITED (BCL)

### Introduction

Blue Coral Limited (BCL) manages the Blue Coral Shopping Mall which is located in Castries. This is a four storey building which occupies an entire block within the city and has public access points via the William Peter Boulevard as well as Bridge, Micoud and Bourbon Streets. BCL offers rental spaces primarily for the sale of a wide range of products and services.

At the end of the review period, the company enjoyed an average occupancy rate of 86.25%.

### Financial Summary

Blue Coral Limited recorded a small loss of \$298,269 for the year ended 30 June 2015. This can be largely attributed to the fair value gain on the investment property of \$156,656 which has reversed the previous trend of significant fair value losses.

Rental income remained fairly consistent moving from \$2,517,004 in 2014 to \$2,531,539, an increase of one percent. Total expenses (\$1,999,623) were well contained and nine percent less than that incurred in 2014 (\$2,182,100). Significant savings were realised from the reduction in water and electricity consumption as well as legal and professional fees.

The Company's total liabilities and shareholders' deficiency at 30 June 2015 was \$18,703,878.



## CASTRIES CAR PARK FACILITY LIMITED (CCFL)

### Financial performance for the year ended 30 June 2015

Total revenue for the period ending June 2015 was \$3,217,240 which represents a marginal increase from \$3,115,261 as at June 2014.

Revenue from both rental income and parking fees showed small increases. This is a reversal in the trend for earnings from parking fees which had been declining.

Total general and administrative expenses decreased from \$1,554,100 to \$1,158,792 (25%) while interest expenses incurred for the period decreased marginally from \$952,098 to \$864,160.

The combined effect of the increased revenue and decreased cost resulted in an increase in net income from \$587,409 in 2014 to \$1,191,900 in 2015.

There was a slight improvement in financial position at the end of June 2015. Total assets at June 2015 was \$27,959,938 as compared to \$27,652,777 at June 2014.

The company's liquidity improved over the June 2014 position, with current assets increasing from \$944,147 to \$1,162,601 of which cash and cash equivalents amounted to \$903,737 or 78% of current assets.

### Operations and Maintenance

During the review period, an attempt was made to improve the curb appeal and aesthetics of the open/public areas around the car parking facility.

A beautification project comprising new steps, sitting area, landscaped garden and grassed area at a cost of \$100,080 was completed in March 2015.

Routine maintenance of the plant was undertaken over the review period and there were no major or critical issues that required attention.

With a view to identifying mechanisms for increasing the occupancy rate at the car park and improving the customer experience, a customer perception survey was undertaken in April 2015 by a consultant marketing firm. The recommendations contained therein will be considered in the ensuing financial year.

## AFFILIATE



### NATIONAL COMMUNITY FOUNDATION

#### About the National Community Foundation

The National Community Foundation (NCF) is a philanthropic, non-profit, community-based, nongovernmental organization that functions primarily as a grant making institution. The NCF was established in August 2002 and supports initiatives that engender self-development and social upliftment.

#### Areas of Focus

The National Community Foundation focuses its attention in six main areas. The amounts spent on each focus area for financial year ended 2015 were:

1. *Youth at Risk - \$38,616 (3 projects) - summer programmes.*
2. *Older Persons - \$11,500 (4 projects) - feeding programme.*
3. *Disadvantaged Children - \$329,765 - Scholarship Programme.*
4. *Health Care - \$186,336.*
5. *Homeless - \$7,287 (15 families benefitted) - Help for fire victims.*
6. *Persons with Disabilities - \$7,000 (1 project) - transportation programme.*

Over 1,000 people benefitted from NCF's activities and projects this year.

#### Telethon

The NCF raised \$289,880 during the period 1st July 2014 – 30th June 2015. These funds, in addition to other donations, were used to finance philanthropic activities.

## APPRECIATION

My tenure as Chairman of the Board of the National Insurance Corporation effectively commenced 29th May 2015. Accordingly, much of what has been achieved during the year falls to the credit of the previous Board under the chairmanship of Mr. Lisle Chase.

Having completed another year of fulfilling our mandate of providing social security protection to our population, I take this opportunity to thank persons and entities which provided support and assisted in our accomplishments. Foremost is the Hon. Prime Minister as Minister responsible for Social Security, for the strategic guidance to the Board and for having afforded me the honour to chair the Board of this venerable institution and serve my fellow St. Lucians; colleagues on the Board and Board Committees; the Executive Director and his management team; our cadre of capable and committed employees who remain our most valuable asset and critical to ensuring that the Corporation continues to make a positive difference in the lives of our cherished stakeholders; the various agencies of Government in particular the Ministry of Finance; international agencies, namely the International Labour Organization, the International Social Security Association and the Inter-American Conference on Social Security; and our local corporate entities.

To our contributors, I thank you for your continued confidence, and hereby assure you of the NIC's continued commitment to providing you with ever improving quality and timely services.



**Andre Chastanet**  
Chairman

**NATIONAL INSURANCE CORPORATION**  
Consolidated Financial Statements  
June 30, 2015  
(expressed in Eastern Caribbean dollars)



**National Insurance Corporation**  
Consolidated Financial Statements  
Year Ended June 30, 2015  
(Expressed in Eastern Caribbean Dollars)

# National Insurance Corporation

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## Corporate Information

### REGISTERED OFFICE

Francis Compton Building  
John Compton Highway  
Castries  
St. Lucia

### DIRECTORS

Mr. Andre Chastanet (Chairman)  
Mr. Marcus Joseph (Deputy Chairman)  
Mr. Julian Monrose  
Mrs. Margaret Monplaisir  
Mr. Matthew Mathurin  
Mrs. Michelle Phillips  
Mr. Trevor Louisy

### SOLICITORS

Mrs. Cadie St. Rose-Albertini, LLB, LEC, LLM  
Ms. Kit-Juelle Frank-Amoroso, LLB, LEC, MCI Arb

### BANKER

Bank of Saint Lucia Limited

### AUDITORS

BDO  
Chartered Accountants



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Fax: 758-452-7317  
www.bdo.lc

Mercury Court  
Choc Estate  
P.O. Box 364  
Castries  
St. Lucia

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of National Insurance Corporation

### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of National Insurance Corporation, which comprise the consolidated statement of financial position as at June 30, 2015, and the consolidated statements of changes in reserves, comprehensive income and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of National Insurance Corporation as at June 30, 2015, and the results of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

April 8, 2016

# National Insurance Corporation

Consolidated Statement of Financial Position

As at June 30, 2015

(Expressed in Eastern Caribbean Dollars)

|                                       | Notes | 2015<br>\$           | 2014<br>\$           |
|---------------------------------------|-------|----------------------|----------------------|
| <b>Assets</b>                         |       |                      |                      |
| Cash and cash equivalents             | 6     | 151,539,903          | 88,331,391           |
| Financial assets                      | 7     | 1,437,396,790        | 1,452,230,968        |
| Investment properties                 | 10    | 325,342,821          | 317,927,403          |
| Property, plant and equipment         | 11    | 4,372,078            | 4,501,903            |
| Projects in progress                  |       | 1,092,170            | 190,049              |
| Inventory                             |       | 23,642               | 22,868               |
| Income tax recoverable                |       | 84,548               | 25,560               |
| <b>TOTAL ASSETS</b>                   |       | <b>1,919,851,952</b> | <b>1,863,230,142</b> |
| <b>Liabilities</b>                    |       |                      |                      |
| Trade and other accounts payable      | 12    | 13,417,282           | 14,404,659           |
| Deferred tax liability                | 22    | 11,639               | 8,412                |
|                                       |       | <b>13,428,921</b>    | <b>14,413,071</b>    |
| <b>Reserves</b>                       |       |                      |                      |
| Short-term benefits                   | 15    | 69,454,190           | 66,856,630           |
| Long-term benefits                    | 15    | 1,765,480,707        | 1,714,615,013        |
| Reserves                              | 14    | 1,550,112            | 1,486,580            |
| Retained earnings                     |       | 67,463,174           | 63,511,065           |
|                                       |       | <b>1,903,948,183</b> | <b>1,846,469,288</b> |
| Minority interest in reserves         |       | 2,474,848            | 2,347,783            |
|                                       |       | <b>1,906,423,031</b> | <b>1,848,817,071</b> |
| <b>TOTAL LIABILITIES AND RESERVES</b> |       | <b>1,919,851,952</b> | <b>1,863,230,142</b> |

The accompanying notes form an integral part of these financial statements.

APPROVED ON BEHALF OF THE BOARD:-

  
Chairman

  
Director

# National Insurance Corporation

## Consolidated Statement of Changes in Reserves

For the year ended June 30, 2015

(Expressed in Eastern Caribbean Dollars)

|  | Short-term<br>Benefits<br>\$ | Long-term<br>Benefits<br>\$ | Reserves<br>\$ | Retained<br>Earnings<br>\$ | Minority<br>Interest<br>\$ | Total<br>\$   |
|--|------------------------------|-----------------------------|----------------|----------------------------|----------------------------|---------------|
| <b>Balance at June 30, 2013</b>                              | 63,502,153                   | 1,635,835,209               | 1,524,356      | 60,337,995                 | (5,768,403)                | 1,755,431,310 |
| Excess of comprehensive income over expenditure for the year | 3,354,477                    | 78,779,804                  | -              | 15,912,698                 | 74,448                     | 98,121,427    |
| Transfer to statutory reserve                                | -                            | -                           | 52,224         | (52,224)                   | -                          | -             |
| Transfer from portfolio risk reserve                         | -                            | -                           | (90,000)       | 90,000                     | -                          | -             |
| Dividends paid   | -                            | -                           | -              | -                          | (69,000)                   | (69,000)      |
| Transfer of minority interest deficit in subsidiary          | -                            | -                           | -              | (12,777,404)               | 12,777,404                 | -             |
| Elimination of minority interest share in subsidiary         | -                            | -                           | -              | -                          | (4,666,666)                | (4,666,666)   |
| <b>Balance at June 30, 2014</b>                              | 66,856,630                   | 1,714,615,013               | 1,486,580      | 63,511,065                 | 2,347,783                  | 1,848,817,071 |
| Excess of comprehensive income over expenditure for the year | 2,597,560                    | 50,865,694                  | -              | 4,015,641                  | 127,065                    | 57,605,960    |
| Transfer to statutory reserve                                | -                            | -                           | 63,532         | (63,532)                   | -                          | -             |
| <b>Balance at June 30, 2015</b>                              | 69,454,190                   | 1,765,480,707               | 1,550,112      | 67,463,174                 | 2,474,848                  | 1,906,423,031 |

The accompanying notes form an integral part of these financial statements.

National Insurance Corporation  
 Consolidated Statement of Comprehensive Income  
 For the year ended June 30, 2015  
 (Expressed in Eastern Caribbean Dollars)

|  | Notes | 2015<br>\$          | 2014<br>\$          |
|--|-------|---------------------|---------------------|
| <b>Contribution income</b>   | 16    | 111,280,951         | 104,336,132         |
| <b>Benefits expenses</b>   |       |                     |                     |
| Short-term benefits  | 17    | (10,348,323)        | (9,557,197)         |
| Long-term benefits   | 17    | (62,173,010)        | (57,713,157)        |
| Medical health programme   | 16    | (5,000,000)         | (5,000,000)         |
|  |       | <u>(77,521,333)</u> | <u>(72,270,354)</u> |
| <b>Surplus of contribution over benefits</b>                               |       | 33,759,618          | 32,065,778          |
| <b>General and administrative expenses</b>                                 | 18    | (16,455,744)        | (17,380,691)        |
|  |       | <u>17,303,874</u>   | <u>14,685,087</u>   |
| <b>Other income</b>  |       |                     |                     |
| Investment income - net  | 20    | 36,388,895          | 71,613,280          |
| Increase/(decrease) in fair value of investment properties                 | 10    | 3,013,632           | (3,629,038)         |
| Gain on debt restructuring   |       | -                   | 9,296,703           |
| Gain on acquisition of shares  |       | -                   | 4,666,666           |
| Other  |       | 938,095             | 1,821,794           |
|  |       | <u>40,340,622</u>   | <u>83,769,405</u>   |
| <b>Excess of income over expenditure before finance costs and taxation</b> |       | 57,644,496          | 98,454,492          |
| Finance costs  |       | (35,002)            | (337,610)           |
| <b>Excess of income over expenditure before taxation</b>                   |       | 57,609,494          | 98,116,882          |
| Taxation   | 22    | (3,534)             | 4,545               |
| <b>EXCESS OF COMPREHENSIVE INCOME OVER EXPENDITURE FOR THE YEAR</b>        |       | <u>57,605,960</u>   | <u>98,121,427</u>   |
| <b>Attributable to:</b>  |       |                     |                     |
| Reserves   |       | 57,478,895          | 98,046,979          |
| Minority interest  |       | 127,065             | 74,448              |
| <b>EXCESS OF COMPREHENSIVE INCOME OVER EXPENDITURE FOR THE YEAR</b>        |       | <u>57,605,960</u>   | <u>98,121,427</u>   |

The accompanying notes form an integral part of these financial statements.

# National Insurance Corporation

Consolidated Statement of Cash Flows

For the year ended June 30, 2015

(Expressed in Eastern Caribbean Dollars)

|   | 2015<br>\$   | 2014<br>\$   |
|---|--------------|--------------|
| <b>Cash Flows from Operating Activities</b>                             |              |              |
| Excess of comprehensive income over expenditure before taxation         | 57,609,494   | 98,116,882   |
| <b>Adjustments for:</b>   |              |              |
| Interest income   | (73,519,995) | (72,442,196) |
| Decrease in fair value of financial assets at fair value through income | 44,716,186   | 6,660,013    |
| (Increase)/decrease in fair value of investment properties              | (3,013,632)  | 3,629,038    |
| Provision for loan impairment   | 1,243,600    | 1,691,379    |
| Dividend income   | (4,485,363)  | (4,242,077)  |
| Depreciation  | 683,216      | 696,450      |
| Finance costs   | 35,002       | 337,610      |
| Gain on debt restructuring  | -            | (9,296,703)  |
| Gain on acquisition of shares   | -            | (4,666,666)  |
| Loss/(gain) on disposal of property, plant and equipment                | 193          | (89,860)     |
| <b>Operating income before working capital changes</b>                  | 23,268,701   | 20,393,870   |
| Decrease in loans and receivables                                       | 11,197,701   | 6,619,758    |
| Purchase of held-to-maturity financial assets                           | (4,251,174)  | (42,010,592) |
| (Increase)/decrease in loans and receivables investment securities      | (4,989,212)  | 22,669,679   |
| Increase in financial assets at fair value through income               | (29,697,106) | (21,381,148) |
| (Increase)/decrease in projects in progress                             | (902,121)    | 3,240,053    |
| Increase in inventory   | (774)        | (871)        |
| (Decrease)/increase in trade and other payables                         | (987,377)    | 2,392,082    |
| <b>Cash used in operations</b>  | (6,361,362)  | (8,077,169)  |
| Interest received   | 70,134,178   | 69,038,982   |
| Dividends received  | 4,485,363    | 4,242,077    |
| Finance costs paid  | (35,002)     | (337,610)    |
| Taxation paid   | (59,295)     | (115,655)    |
| <b>Net cash generated from operating activities</b>                     | 68,163,882   | 64,750,625   |
| <b>Cash Flows from Investing Activities</b>                             |              |              |
| Improvements to investment properties                                   | (4,401,786)  | (18,224,507) |
| Purchase of property, plant and equipment                               | (553,584)    | (487,093)    |
| Proceeds from disposal of investment properties                         | -            | 308,430      |
| Proceeds from disposal of property, plant and equipment                 | -            | 94,860       |
| <b>Net cash used in investing activities</b>                            | (4,955,370)  | (18,308,310) |
| <b>Cash Flows from Financing Activities</b>                             |              |              |
| Repayment of borrowings   | -            | (3,294,430)  |
| Dividends paid to minority interest                                     | -            | (69,000)     |
| <b>Net cash used in financing activities</b>                            | -            | (3,363,430)  |
| <b>Increase in Cash and Cash Equivalents</b>                            | 63,208,512   | 43,078,885   |
| <b>Cash and Cash Equivalents at Beginning of Year</b>                   | 88,331,391   | 45,252,506   |
| <b>Cash and Cash Equivalents at End of Year</b>                         | 151,539,903  | 88,331,391   |

The accompanying notes form an integral part of these financial statements.

# National Insurance Corporation

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# National Insurance Corporation

Notes to the Consolidated Financial Statements  
For the year ended June 30, 2015  
(Expressed in Eastern Caribbean Dollars)

## 1. Introduction

The National Insurance Corporation (the Corporation) is governed by the National Insurance Corporation Act CAP 16.01 of the revised laws of Saint Lucia 2001. The principal activity of the Corporation is to provide social security services in the country of Saint Lucia.

The consolidated financial statements include the statements of National Insurance Corporation and its subsidiaries (together “the Group”) whose activities are as follows:-

(a) St. Lucia Mortgage Finance Company Limited

The principal activity of the company is to operate a mortgage finance company.

(b) National Insurance Property Development and Management Company Ltd.

The company is currently engaged in the development and management of the Government of Saint Lucia Build-Own-Lease-Transfer (BOLT) and refurbishment projects; the provision of property development, management and maintenance services to NIC and its subsidiaries.

(c) Castries Car Park Facility Limited

The company provides car parking facilities, all other matters incidental thereto and rental of office block and commercial space.

(d) Blue Coral Limited

The company provides rental of office and commercial space.

The registered office and principal place of business of the Corporation is Francis Compton Building, John Compton Highway, Castries, Saint Lucia.

## 2. Date of Authorisation of Issue

These financial statements were authorised for issue by the Board of Directors on 8 April, 2016.

## 3. Significant Accounting Policy

The principal accounting policies adopted are stated in order to assist in a general understanding of the financial statements. These policies have been consistently applied to the years presented, unless otherwise stated.

(a) **Basis of Preparation**

The consolidated financial statements of National Insurance Corporation have been prepared in accordance with the International Financial Reporting Standards (IFRS), and under the historical cost convention as modified by the revaluation of financial assets classified at fair value through income and investment properties.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 5.

National Insurance Corporation  
Notes to the Consolidated Financial Statements  
For the year ended June 30, 2015  
(Expressed in Eastern Caribbean Dollars)

3. Significant Accounting Policies (Cont'd)

(a) Basis of Preparation (Cont'd)

Amendments to International Financial Reporting Standards effective for the financial year beginning July 1, 2014 in the 2015 financial year

IAS 32, 'Financial Instruments: Offsetting financial assets and financial liabilities'.

These amendments clarify the application of certain offsetting criteria in IAS 32, including: (a) the meaning of 'currently has a legally enforceable right of set-off'; and, (b) that some gross settlement mechanisms may be considered equivalent to net settlement. The amendments had no material effect on the Group's consolidated financial statements.

IAS 36, 'Impairment of Assets: Recoverable amount disclosures for non-financial assets'.

These amendments clarify that an entity is required to disclose the recoverable amount of an asset (or cash generating unit) whenever an impairment loss has been recognized or reversed in the period. In addition, they introduce several new disclosures required to be made when the recoverable amount of impaired assets is based on fair value less costs of disposal, including: additional information about fair value measurement including the applicable level of the fair value hierarchy, and a description of any valuation techniques used and key assumptions made; and, the discount rates used if fair value less costs of disposal is measured using a present value technique. The amendments had no material effect on the Group's consolidated financial statements.

IFRIC 21, 'Levies', clarifies that: (a) the obligating event that gives rise to the liability is the activity that triggers the payment of the levy, as identified by the government's legislation. If this activity arises on a specific date within an accounting period, then the entire obligation is recognized on that date; and, (b) the same recognition principles apply in the annual and interim financial statements. IFRIC 21 has no material effect on the Group's consolidated financial statements.

Other standards, amendments and interpretations which are effective for the financial period beginning July 1, 2014 are not material to the Group.

New and revised International Financial Reporting Standards that have been issued but are not yet effective and have not been early adopted

At the date of the authorisation of these financial statements, certain new standards and amendments to existing standards have been published by the IASB that are not yet effective, and have not been adopted early by the Group. Information on those expected to be relevant to the Group's consolidated financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted in the Group's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations and amendments not either adopted or listed below are not expected to have a material impact on the Group's consolidated financial statements.

National Insurance Corporation  
Notes to the Consolidated Financial Statements  
For the year ended June 30, 2015  
(Expressed in Eastern Caribbean Dollars)

3. Significant Accounting Policies (Cont'd)

(a) Basis of Preparation (Cont'd)

New and revised International Financial Reporting Standards that have been issued but are not yet effective and have not been early adopted (Cont'd)

IFRS 9, 'Financial Instruments'

The IASB recently released IFRS 9 'Financial Instruments' (2014), representing the completion of its project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. The new standard introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces a new 'expected credit loss' model for the impairment of financial assets. IFRS 9 also provides new guidance on the application of hedge accounting. The Group has yet to assess the impact of IFRS 9 on the Group's consolidated financial statements. The new standard is required to be applied for annual reporting periods beginning on or after January 1, 2018.

IFRS 15, 'Revenue from Contracts with Customers'

IFRS 15 presents new requirements for the recognition of revenue, replacing IAS 18 'Revenue', IAS 11 'Construction Contracts', and several revenue-related interpretations. The new standard establishes a control-based revenue recognition model and provides additional guidance in many areas not covered in detail under existing IFRSs, including how to account for arrangements with multiple performance obligations, variable pricing, customer refund rights, supplier repurchase options and other common complexities. The Group has yet to assess the impact of IFRS 9 on the Group's consolidated financial statements. IFRS 15 is effective for reporting periods beginning on or after January 1, 2018.

(b) Consolidation

Subsidiaries

Subsidiaries are all entities over which the Corporation has the power to govern the financial and operating policies generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Corporation controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Corporation. They are de-consolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Corporation. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Corporation's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the Consolidated Statement of Comprehensive Income.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated but considered an impairment indicator of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Corporation.

National Insurance Corporation  
Notes to the Consolidated Financial Statements  
For the year ended June 30, 2015  
(Expressed in Eastern Caribbean Dollars)

3. Significant Accounting Policies (Cont'd)

(b) Consolidation (Cont'd)

Transactions and non-controlling interests

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in reserves. Gains or losses on disposals to non-controlling interests are also recorded in reserves.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in the Consolidated Statement of Comprehensive Income. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to the Consolidated Statement of Comprehensive Income. If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to the Consolidated Statement of Comprehensive Income where appropriate.

(c) Foreign Currencies

The financial statements are presented in Eastern Caribbean dollars which is the currency of the primary economic environment in which the Group operates (its functional currency).

Assets and liabilities expressed in foreign currencies are translated into the functional currency at the rates of exchange ruling at the date of the financial statements. Transactions arising during the year involving foreign currencies are translated into the functional currency and recorded at the rates of exchange prevailing on the dates of the transactions. Differences arising from fluctuations in exchange rates as well as including differences between buying and selling rates, are included in the Consolidated Statement of Comprehensive Income.

(d) Cash and Cash Equivalents

Cash and cash equivalents represent cash on hand and deposits held on call with financial institutions. For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash on hand and in financial institutions. Bank overdrafts are shown within borrowings on the Consolidated Statement of Financial Position.

National Insurance Corporation  
Notes to the Consolidated Financial Statements  
For the year ended June 30, 2015  
(Expressed in Eastern Caribbean Dollars)

3. Significant Accounting Policies (Cont'd)

(e) Financial Assets

The Group classifies its financial assets into these categories:-

1. Fair value through income
2. Loans and receivables
3. Held-to-maturity financial assets
4. Available-for-sale financial assets

Financial Assets at Fair Value Through Income

A financial asset is classified into the 'financial assets at fair value through income' category at inception if acquired principally for the purpose of selling in the short term, if it forms part of a portfolio of financial assets in which there is evidence of short term profit-taking, or if so designated by management.

Financial assets designated as fair value through income at inception are those that are:-

- Held in internal funds to match insurance and investment contracts liabilities that are linked to the changes in fair value of these assets. The designation of these assets to be at fair value through income eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as 'an accounting mismatch') that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases; and
- Managed and whose performance is evaluated on a fair value basis. Information about these financial assets is provided internally on a fair value basis to the Group's key management personnel. The Group's investment strategy is to invest in equity and debt securities and to evaluate them with reference to their fair values. Assets that are part of these portfolios are designated upon initial recognition at fair value through income (see Note 7 for additional details on the Group's portfolio structure).

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than those that the Group intends to sell in the short term or that it has designated as at fair value through income or available-for-sale. Loans and receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of loans and receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to their original terms.

National Insurance Corporation  
Notes to the Consolidated Financial Statements  
For the year ended June 30, 2015  
(Expressed in Eastern Caribbean Dollars)

3. Significant Accounting Policies (Cont'd)

(e) Financial Assets (Cont'd)

Held-to-Maturity Financial Assets

Held-to-maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturities other than those that meet the definition of loans and receivables that the Group's management has the positive intention and ability to hold to maturity. These assets are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of held-to-maturity debt securities is established when there is objective evidence that the Group will not be able to collect all amounts due according to their original terms.

Available-for-Sale Financial Assets

Available-for-sale financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other categories.

Regular-way purchases and sales of financial assets are recognised on trade date - the date on which the Group commits to purchase or sell the asset. Financial assets are initially recognised at fair value plus, in the case of all financial assets not carried at fair value through income, transaction costs that are directly attributable to their acquisition. Financial assets carried at fair value through income are initially recognised at fair value, and transaction costs are expensed in the Consolidated Statement of Comprehensive Income.

Financial assets are derecognised when the rights to receive cash flows from them have expired or where they have been transferred and the Group has also transferred substantially all risks and rewards of ownership.

Available-for-sale financial assets and financial assets at fair value through income are subsequently carried at fair value. Loans and receivables and held-to-maturity financial assets are carried at amortised cost using the effective interest method. Realised and unrealised gains and losses arising from changes in the fair value of the 'financial assets at fair value through income' category are included in the Consolidated Statement of Comprehensive Income in the period in which they arise.

Unrealised changes in the fair value of monetary securities denominated in a foreign currency and classified as available-for-sale are analysed between translation differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security. The translation differences on monetary securities are recognised in the Consolidated Statement of Comprehensive Income; translation differences on non-monetary securities are recognised in equity. Unrealised changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in equity.

**National Insurance Corporation**  
Notes to the Consolidated Financial Statements  
For the year ended June 30, 2015  
(Expressed in Eastern Caribbean Dollars)

**3. Significant Accounting Policies (Cont'd)**

**(e) Financial Assets (Cont'd)**

Available-for-Sale Financial Assets (Cont'd)

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the Consolidated Statement of Comprehensive Income as net realised gains on financial assets.

Interest on debt securities calculated using the effective interest method is recognised in the Consolidated Statement of Comprehensive Income. Dividends on equity instruments are recognised in the Consolidated Statement of Comprehensive Income when the Group's right to receive payments is established. Both are included in the investment income line.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis and option pricing models making maximum use of market inputs and relying as little as possible on entity-specific inputs.

**(f) Impairment of Assets**

Financial Assets Carried at Amortised Cost

The Group assesses at each date of the financial statements whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence that impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Group about the following loss events:-

- i. Significant financial difficulty of the issuer or debtor;
- ii. A breach of contract, such as a default or delinquency in payments;
- iii. It becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- iv. The disappearance of an active market for that financial asset because of financial difficulties; or
- v. Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:-
  - Adverse changes in the payment status of borrowers in the group; or
  - National or local economic conditions that correlate with defaults on the assets in the group.

National Insurance Corporation  
Notes to the Consolidated Financial Statements  
For the year ended June 30, 2015  
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3. Significant Accounting Policies (Cont'd)

(f) Impairment of Assets (Cont'd)

Financial Assets Carried at Amortised Cost (Cont'd)

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred on loans and receivables or held-to-maturity investments carried at amortised cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the Consolidated Statement of Comprehensive Income. If the debt securities have a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit characteristics (i.e., on the basis of the Group's grading process that considers asset type, industry, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the asset being evaluated.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the Consolidated Statement of Comprehensive Income.

Financial Assets Carried at Fair Value

The Group assesses at each date of the financial statements whether there is objective evidence that an available-for-sale financial asset is impaired, including in the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and current fair value, less any impairment loss on the financial asset previously recognised in the Consolidated Statement of Comprehensive Income - is removed from equity and recognised in the Consolidated Statement of Comprehensive Income. Impairment losses recognised in the Consolidated Statement of Comprehensive Income on equity instruments are not subsequently reversed. The impairment loss is reversed through the Consolidated Statement of Comprehensive Income, if in a subsequent period the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the Consolidated Statement of Comprehensive Income.

National Insurance Corporation  
Notes to the Consolidated Financial Statements  
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3. Significant Accounting Policies (Cont'd)

(f) Impairment of Assets (Cont'd)

Impairment of Other Non-Financial Assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

(g) Investment Property

Property held for long-term rental yields is classified as investment property.

Investment property comprises freehold land and office buildings. It is measured initially at cost and all subsequent assessments are carried at fair value. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. These valuations are reviewed by an independent valuation expert. Investment property that is being redeveloped for continuing use as investment property, or for which the market has become less active, continues to be measured at fair value.

Changes in fair values are recorded in the Consolidated Statement of Comprehensive Income.

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment, and its fair value at the date of reclassification becomes its cost for subsequent accounting purposes.

If an item of property, plant and equipment becomes an investment property because its use has changed, any difference arising between the carrying amount and the fair value of this item at the date of transfer is recognised in equity as a revaluation of property, plant and equipment. However, if a fair value gain reverses a previous impairment loss, the gain is recognised in the Consolidated Statement of Comprehensive Income. Upon the disposal of such investment property, any surplus previously recorded in equity is transferred to retained earnings; the transfer is not made through the Consolidated Statement of Comprehensive Income.

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3. Significant Accounting Policies (Cont'd)

(h) Property, Plant and Equipment

Items of property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure directly attributable to the acquisition of the items.

Depreciation is calculated on a straight-line basis, so as to write down the cost of property, plant and equipment over their estimated useful lives as follows:-

| Assets                  | Estimated Useful Lives |
|-------------------------|------------------------|
| Buildings               | 50 years               |
| Leasehold improvements  | 2 - 10 years           |
| Motor vehicles          | 3 - 5 years            |
| Furniture and equipment | 4 - 10 years           |
| Computer hardware       | 5 years                |
| Computer software       | 5 years                |
| Generators              | 5 years                |
| Maintenance equipment   | 10 years               |

Gains or losses arising on the disposal or retirement of an item of property, plant and equipment are determined as the difference between the sales proceeds and the carrying amount of the asset and are recognised in the Consolidated Statement of Comprehensive Income.

(i) Projects in Progress

**Build-Own-Lease-Transfer (BOLT) Projects**

These include all costs associated with the construction and furnishing of the buildings. Direct costs of construction are recognised when an interim valuation is done. On completion, they are accounted for as finance leases.

(j) Inventory

Inventory is valued at the lower of cost and net realisable value. Net realisable value is the price at which the inventory can be realised in the normal course of business after allowing for the cost of realisation. Provision is made for slow moving and obsolete stocks.

(k) Borrowings and Borrowing Costs

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the Consolidated Statement of Comprehensive Income over the period of the borrowings using the effective interest rate method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the date of the financial statements. Interest costs on borrowings to finance the construction of a qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use. Other borrowing costs are expensed.

(l) Financial Liabilities

Financial liabilities comprise of trade and other accounts payable and borrowings and are measured at amortised cost.

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3. Significant Accounting Policies (Cont'd)

(m) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and a reliable estimate of the amount can be made.

(n) Recognition of Income and Expenses

(a) Contribution Income and Benefits

Contribution income is accounted for on an accrual basis to take account of all collections subsequent to the year-end that relate to the current year, and to recognise all known significant receivables.

Benefits expense is accounted for on an accrual basis to take account of all benefits paid subsequent to the year-end that relate to the current year, and to recognise all known significant benefits payable.

(b) Dividend income

Dividend income for investment in equity securities is recognised when the right to receive payment is established - this is the ex-dividend date for equity securities.

(c) Interest income and expense

Interest income and expense for all interest-bearing financial instruments, including financial instruments measured at fair value through income, are recognised within investment income in the Consolidated Statement of Comprehensive Income using the effective interest rate method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income.

(d) Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the Consolidated Statement of Comprehensive Income on a straight-line basis over the period of the lease.

(e) Other income and expenses

All other income and expenses are accounted for on the accruals basis.

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3. Significant Accounting Policies (Cont'd)

(o) Basis of Allocation of Income and Expenses

(a) Contributions

Contribution income, as recommended by the seventh actuarial review, is allocated as follows:-

|                          | 2015<br>% | 2014<br>% |
|--------------------------|-----------|-----------|
| Short-term benefits fund | 17        | 17        |
| Long-term benefits fund  | 83        | 83        |
|                          | 100       | 100       |

(b) Investment income and expenses

Investment income and expenses are allocated to the benefit fund in the ratio of the beginning of year reserve of each fund to the total beginning of year reserves.

Investment expenses comprise all costs relating to the management of investment properties and financial assets and provision for impairment of financial assets.

(c) Changes in fair value of investment properties

Changes in fair value of investment properties are allocated to the benefit fund in the ratio of the beginning of year reserve of each fund to the total beginning of year reserves.

(d) Expenses

General and administrative expenses and amortisation and impairment of intangible assets are allocated in proportion to the sum of contributions and benefits.

(e) Other income

Other income is allocated in the same proportion as contribution income.

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3. Significant Accounting Policies (Cont'd)

(p) Income Tax

National Insurance Corporation is exempt from the payment of income tax under the Income Tax Act Cap 15.02.

As per Cabinet conclusions, the following exemptions have been granted to the subsidiary companies:

St. Lucia Mortgage Finance Company Limited is exempt from income tax on any income accruing to the company by way of interest on loans up to \$500,000.

National Insurance Property Development and Management Company Ltd. is exempt from income tax on the profits earned by the company, which are specific to refurbishment and BOLT projects. All other income is subject to income taxes at a rate of 30% per annum.

Castries Car Park Facility Limited has been granted a tax holiday for the first ten years of operation, which expired October 2008. A further ten year tax holiday was granted to the Company as per Cabinet Conclusion No.1031 with effect from November 2009.

Blue Coral Limited is subject to income taxes at a rate of 30% per annum.

Current Income Tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the financial statements. Management periodically evaluates positions taken in tax returns with respect to situations where applicable tax regulations are subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred Income Tax

The Group follows the liability method of accounting for deferred tax whereby all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes are provided for at the Group tax rates which are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are only recognised when it is probable that taxable profits will be available against which the assets may be utilised.

(q) Comparatives

Except when a standard or an interpretation permits or requires otherwise, all amounts are reported or disclosed with comparative information.

#### 4. Financial Risk Management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. In particular, the key financial risk is that the proceeds from its financial assets will not be sufficient to fund its obligations arising from claims. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. Income earned from investments, together with the excess of contributions after benefits are paid are used to earn interest rate margins through investment in high quality, high yielding assets with acceptable level of risks.

The Board of Directors has overall responsibility for the establishment of a risk management framework. The following are the systems and structures put in place to ensure that the Group's exposure to risk is minimised:-

- The Investment Department, which conducts regular due diligence exercises based on published financial reports and other available data. Detailed monthly and quarterly reports are submitted to the Executive Director and to the Investment Committee.
- The Investment Committee, whose role is to review the results of the due diligence exercises conducted by the Investment Manager. Decisions/recommendations are submitted to the Board of Directors for ratification.

Investment decisions are made in the context of Section 21 of the National Insurance Act Cap 16.01 of the laws of St. Lucia 2001 and the Group's Investment Policy and Guidelines.

The investment policy and guidelines establish asset categories with targeted asset allocations.

##### Credit Risk

The Group takes on exposure to credit risk, which is the risk that a counterparty will cause a financial loss for the Group by failing to discharge an obligation. Significant changes in the economy, or in the health of a particular industry segment that represents a concentration in the Group's portfolio, could result in losses that are different from those provided for at the reporting date. Management therefore carefully manages its exposure to credit risk. Credit risk exposures arise principally in lending activities that lead to loans and advances, and investment activities that bring debt securities and other bills into the Group's asset portfolio. There is also credit risk in off-balance sheet financial instruments such as loan commitments. The credit risk management and control are centralised and report to the Board of Directors.

##### Credit Risk Measurement

###### (a) Loans and Advances

If customers are independently rated, their ratings are used. Otherwise, if there is no independent rating, the Investment Committee assesses the credit quality of the customer, taking into account its financial position, past experience and other factors.

The Group uses the historical information about counterparty default rates to classify the customers in different groups. Clients of the Group are segmented into two rating classes, customers with no history of default and customers with history of default. The Group regularly validates the performance of the rating and their predictive power with regard to default events.

###### (b) Debt Securities and Other Bills

For debt securities and other bills, external ratings such as Moody's Investment Service, Standard & Poor's rating, Caricris or their equivalents are used by the Board for managing of the credit risk exposures.

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4. Financial Risk Management (Cont'd)

Credit Risk (Cont'd)

Risk Limit Control and Mitigation Policies

The Group manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and groups, and to industries.

The Group limits its credit risk exposure with respect to its debt securities portfolio by investing only in financial instruments with a minimum rating of BAA (Moody's Investment Service) or BBB (Standard & Poor Corporation) and Regional Governments or institutions with high credit worthiness. The Board through the Investments Department and the Investment Committee consistently monitors the performance of these instruments.

The Group constantly monitors its loans and advances portfolio and outstanding contributions. The necessary contact with debtors and employers is maintained to ensure that payments are received in a timely manner, where necessary re-scheduling of repayments is done, which considers the borrowers new financial position. In the event where recovery may seem doubtful, provisions are set aside to cover any potential losses.

The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to the industry segments as established by the investment policy. Such risks are monitored regularly by the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items. Actual exposures against limits are monitored daily.

Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below.

Collateral

The Group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Government guarantee; and
- Charges over business assets such as premises, inventory and accounts receivable.

Longer-term finance and lending to corporate entities are generally secured. In addition, in order to minimise the credit loss the Group will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured.

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4. Financial Risk Management (Cont'd)

**Credit Risk (Cont'd)**

**Impairment and Provisioning Policies**

The internal rating tool assists management to determine whether objective evidence of impairment exists under IAS 39, based on the following criteria set out by the Group:-

- Delinquency in contractual payments of principal or interest;
- Cash flow difficulties experienced by the borrower;
- Breach of loan covenants or conditions;
- Initiation of bankruptcy proceedings;
- Deterioration of the borrower's competitive position; and
- Deterioration in the value of collateral.

The Group's policy requires the review of individual financial assets that are above materiality thresholds at least annually or more regularly when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at reporting date on a case-by-case basis, and are applied to all individually significant accounts. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account.

**Maximum exposure to credit risk before collateral held or other credit enhancements**

Credit risk exposures relating to on-balance sheet assets are as follows:-

|   | 2015        | 2014        |
|---|-------------|-------------|
|   | \$          | \$          |
| Cash at bank  | 150,636,766 | 75,331,135  |
| Short term deposits - cash equivalents                          | 903,137     | 13,000,256  |
| Fair value through income                                       |             |             |
| - Debt securities   | 59,338,877  | 72,006,528  |
| Loans and receivables   |             |             |
| - Loans to Government of Saint Lucia and statutory bodies       | 39,831,509  | 42,831,509  |
| - Other loans   | 158,053,175 | 159,503,922 |
| - Other advances and receivables from Government of Saint Lucia | 51,106,706  | 55,138,946  |
| - Contributions receivable                                      | 7,650,488   | 7,609,851   |
| - Other receivables   | 1,662,666   | 1,302,711   |
| Projects in progress  | 1,092,170   | 190,049     |
| Debt security investments                                       |             |             |
| - Held-to-maturity  | 411,436,846 | 406,998,685 |
| - Loans and receivables   | 519,290,339 | 514,824,325 |

Credit risk exposures relating to off-balance sheet items are as follows:-

|   |                      |                      |
|---|----------------------|----------------------|
| Financial Guarantees                                    |                      |                      |
| - Loan commitments and other credit related liabilities | 19,781,568           | 5,194,657            |
| <b>At June 30</b>                                       | <u>1,420,784,247</u> | <u>1,353,932,574</u> |

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4. **Financial Risk Management (Cont'd)**

**Credit Risk (Cont'd)**

**Maximum exposure to credit risk before collateral held or other credit enhancements (Cont'd)**

The above table represents a worst case scenario of credit risk exposure to the Group at June 30, 2015 and 2014, without taking account of any collateral held or other credit enhancements attached. For on-balance-sheet assets, the exposures set out above are based on net carrying amounts as reported in the Consolidated Statement of Financial Position.

As shown above, 18% of the total maximum exposure is derived from loans and receivables (2014 - 20%) 70% represents investments in debt securities other than loans and receivables (2014 - 73%).

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the Group resulting from both its loans and advances portfolio based on the following:

Loans to Government of Saint Lucia which represents the largest percentage of the portfolio, followed by loans to subsidiaries, are backed by collateral;

69% of the loans and advances portfolio are considered to be neither past due nor impaired (2014 - 69%).

The Group continues to grant loans and advances in accordance with its lending policies and guidelines.

**Loans and Receivables**

Loans and receivables are summarised as follows:-

|   | 2015<br>\$         | 2014<br>\$         |
|---|--------------------|--------------------|
| Neither past due nor impaired           | 202,232,104        | 207,619,316        |
| Past due but not impaired               | 37,756,427         | 41,958,028         |
| Impaired                                | 52,459,343         | 50,346,203         |
| <b>Gross</b>                            | <b>292,447,874</b> | <b>299,923,547</b> |
| Less: Allowance for impairment (Note 8) | (34,046,637)       | (32,803,037)       |
| <b>Net</b>                              | <b>258,401,237</b> | <b>267,120,510</b> |

The total impairment provision for loans and receivables recognised in the Consolidated Statement of Comprehensive Income is \$1,243,600 (2014 - \$1,691,379). Further information on the impairment allowance for loans and receivables is provided in Note 8.

# National Insurance Corporation

Notes to the Consolidated Financial Statements

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## 4. Financial Risk Management (Cont'd)

### Credit Risk (Cont'd)

#### Loans and Receivables (Cont'd)

##### (a) Neither past due nor impaired

The credit quality of the portfolio of loans and receivables that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Group.

|                                      | Loans                     |             | Other advances and receivables   |             |             |
|--------------------------------------|---------------------------|-------------|----------------------------------|-------------|-------------|
|                                      | Statutory<br>bodies<br>\$ | Other<br>\$ | Government<br>Of St. Lucia<br>\$ | Other<br>\$ | Total<br>\$ |
| <b>June 30, 2015</b>                 |                           |             |                                  |             |             |
| Customers with no history of default | 24,750,000                | 150,005,852 | 18,610,693                       | 8,865,559   | 202,232,104 |
| <b>June 30, 2014</b>                 |                           |             |                                  |             |             |
| Customers with no history of default | 27,750,000                | 151,117,749 | 19,530,952                       | 9,220,615   | 207,619,316 |

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4. Financial Risk Management (Cont'd)

Credit Risk (Cont'd)

Loans and Receivables (Cont'd)

(b) Past due but not impaired

Gross amount of loans and receivables by class to customers net of unearned interest that were past due but not impaired were as follows:-

|                                     | Loans       | Other advances and receivables      |             |             |
|-------------------------------------|-------------|-------------------------------------|-------------|-------------|
|                                     | Other<br>\$ | Government<br>of<br>St. Lucia<br>\$ | Other<br>\$ | Total<br>\$ |
| <b>June 30, 2015</b>                |             |                                     |             |             |
| With amounts past due up to 30 days | -           | 260,355                             | 210,088     | 470,443     |
| With amounts past due 31 to 60 days | -           | 119,282                             | 64,060      | 183,342     |
| With amounts past due 61 to 90 days | 249,172     | 56,838                              | 55,399      | 361,409     |
| With amounts past due over 90 days  | 4,466,954   | 32,059,538                          | 214,741     | 36,741,233  |
|                                     | 4,716,126   | 32,496,013                          | 544,288     | 37,756,427  |
| <b>Fair value of collateral</b>     | 12,940,171  | -                                   | -           | 12,940,171  |
| <b>June 30, 2014</b>                |             |                                     |             |             |
| With amounts past due up to 30 days | -           | 1,073,519                           | 139,395     | 1,212,914   |
| With amounts past due 31 to 60 days | -           | 169,150                             | 65,618      | 234,768     |
| With amounts past due 61 to 90 days | 550,768     | 129,577                             | 49,218      | 729,563     |
| With amounts past due over 90 days  | 5,373,748   | 34,235,748                          | 171,287     | 39,780,783  |
|                                     | 5,924,516   | 35,607,994                          | 425,518     | 41,958,028  |
| <b>Fair value of collateral</b>     | 15,016,234  | -                                   | -           | 15,016,234  |

Upon initial recognition of loans and receivables, the fair value of collateral is based on valuation techniques commonly used for the corresponding assets. In subsequent periods, the fair value is updated by reference to market price or indexes of similar assets.

# National Insurance Corporation

Notes to the Consolidated Financial Statements

For the year ended June 30, 2015

(Expressed in Eastern Caribbean Dollars)

## 4. Financial Risk Management (Cont'd)

### Credit Risk (Cont'd)

#### (c) Impaired

Other advances and receivables are unsecured.

The table below shows the gross amount of individually impaired loans and receivables before taking into consideration the cash flows from collateral held.

|                      | Loans                   |             | Other advances and receivables      |             |             |
|----------------------|-------------------------|-------------|-------------------------------------|-------------|-------------|
|                      | Statutory<br>body<br>\$ | Other<br>\$ | Government<br>of<br>St. Lucia<br>\$ | Other<br>\$ | Total<br>\$ |
| <b>June 30, 2015</b> |                         |             |                                     |             |             |
| Impaired             | 47,693,700              | 4,427,902   | -                                   | 337,741     | 52,459,343  |
| <b>June 30, 2014</b> |                         |             |                                     |             |             |
| Impaired             | 46,333,332              | 3,307,420   | 370,812                             | 334,639     | 50,346,203  |

The impaired loan to a statutory body is secured by a Government guarantee with respect to a principal balance of \$20,000,000 together with accrued interest. Other advances and receivables are unsecured.

# National Insurance Corporation

Notes to the Consolidated Financial Statements

For the year ended June 30, 2015

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## 4. Financial Risk Management (Cont'd)

### Credit Risk (Cont'd)

#### Debt securities, treasury bills and other eligible bills

The table below presents an analysis of debt securities, treasury bills and other eligible bills by rating agency designation at June 30, 2015, based on Standard & Poor's ratings, Caricris or their equivalent:-

|               | Treasury<br>bills<br>\$ | Debt<br>securities<br>\$ | Total<br>\$        |
|---------------|-------------------------|--------------------------|--------------------|
| A- to A+      | -                       | 116,257,559              | 116,257,559        |
| Lower than A- | 32,334,445              | 404,530,522              | 436,864,967        |
| Unrated       | -                       | 436,943,536              | 436,943,536        |
|               | <u>32,334,445</u>       | <u>957,731,617</u>       | <u>990,066,062</u> |

The table below presents an analysis of debt securities, treasury bills and other eligible bills by rating agency designation at June 30, 2014, based on Standard & Poor's ratings, Caricris or their equivalent:-

|               | Treasury<br>bills<br>\$ | Debt<br>securities<br>\$ | Total<br>\$        |
|---------------|-------------------------|--------------------------|--------------------|
| A- to A+      | -                       | 143,062,928              | 143,062,928        |
| Lower than A- | 33,150,038              | 359,725,408              | 392,875,446        |
| Unrated       | -                       | 457,891,164              | 457,891,164        |
|               | <u>33,150,038</u>       | <u>960,679,500</u>       | <u>993,829,538</u> |

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4. Financial Risk Management (Cont'd)

Credit Risk (Cont'd)

Concentration of risks of financial assets with credit risk exposure

(a) Geographical Sectors

The following table breaks down the Group's main credit exposure at their carrying amounts, as categorised by the geographical sectors of our counterparties.

|  | Local<br>\$          | Regional<br>\$     | Extra<br>Regional<br>\$ | Total<br>\$          |
|--|----------------------|--------------------|-------------------------|----------------------|
| <b>As at June 2015</b>                     |                      |                    |                         |                      |
| Cash and cash equivalents                  | 151,539,903          | -                  | -                       | 151,539,903          |
| Financial assets:                          |                      |                    |                         |                      |
| - Fair value through income                | -                    | -                  | 59,338,877              | 59,338,877           |
| - Loans and receivables                    | 258,304,544          | -                  | -                       | 258,304,544          |
| Investment securities:                     |                      |                    |                         |                      |
| - Held-to-maturity                         | 389,455,263          | 21,981,583         | -                       | 411,436,846          |
| - Loans and receivables                    | 271,296,425          | 247,993,914        | -                       | 519,290,339          |
| <b>On balance sheet financial position</b> | <b>1,070,596,135</b> | <b>269,975,497</b> | <b>59,338,877</b>       | <b>1,399,910,509</b> |
| <b>Credit commitments</b>                  | <b>19,781,568</b>    | <b>-</b>           | <b>-</b>                | <b>19,781,568</b>    |
|  | <b>1,090,377,703</b> | <b>269,975,497</b> | <b>59,338,877</b>       | <b>1,419,692,077</b> |
| <b>As at June 2014</b>                     |                      |                    |                         |                      |
| Cash and cash equivalents                  | 88,331,391           | -                  | -                       | 88,331,391           |
| Financial assets:                          |                      |                    |                         |                      |
| - Fair value through income                | -                    | -                  | 72,006,528              | 72,006,528           |
| - Loans and receivables                    | 266,386,939          | -                  | -                       | 266,386,939          |
| Investment securities:                     |                      |                    |                         |                      |
| - Held-to-maturity                         | 376,953,581          | 30,045,104         | -                       | 406,998,685          |
| - Loans and receivables                    | 273,581,832          | 241,242,493        | -                       | 514,824,325          |
| <b>On balance sheet financial position</b> | <b>1,005,253,743</b> | <b>271,287,597</b> | <b>72,006,528</b>       | <b>1,348,547,868</b> |
| <b>Credit commitments</b>                  | <b>5,194,657</b>     | <b>-</b>           | <b>-</b>                | <b>5,194,657</b>     |
|  | <b>1,010,448,400</b> | <b>271,287,597</b> | <b>72,006,528</b>       | <b>1,353,742,525</b> |

# National Insurance Corporation

## Notes to the Consolidated Financial Statements

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#### 4. Financial Risk Management (Cont'd)

##### Credit Risk (Cont'd)

##### Concentration of risks of financial assets with credit risk exposure (Cont'd)

##### (b) Industry Sectors

The following table breaks down the Group's main credit exposure at their carrying amounts, as categorised by the industry sectors of our counterparties.

|                             | Financial Institutions | Utilities   | Government & statutory bodies (local) | Government (Regional) | Oil & Energy | Medical/ Pharmaceutical | Beverage  | Conglomerates | Government Extra Regional | Goods     | Communication | Machinery & Equipment | Retail    | Index Funds | Rental     | Other Industries | Total    |                   |
|-----------------------------|------------------------|-------------|---------------------------------------|-----------------------|--------------|-------------------------|-----------|---------------|---------------------------|-----------|---------------|-----------------------|-----------|-------------|------------|------------------|----------|-------------------|
|                             | \$                     | \$          | \$                                    | \$                    | \$           | \$                      | \$        | \$            | \$                        | \$        | \$            | \$                    | \$        | \$          | \$         | \$               | \$       |                   |
| <b>As at June 2015</b>      |                        |             |                                       |                       |              |                         |           |               |                           |           |               |                       |           |             |            |                  |          |                   |
| Cash and cash equivalents   | 151,539,903            | -           | -                                     | -                     | -            | -                       | -         | -             | -                         | -         | -             | -                     | -         | -           | -          | -                | -        | 151,539,903       |
| Financial assets:           |                        |             |                                       |                       |              |                         |           |               |                           |           |               |                       |           |             |            |                  |          |                   |
| - Fair value through income | 22,715,553             | -           | -                                     | -                     | 2,146,799    | 1,881,013               | 1,658,986 | 2,232,455     | 5,381,094                 | 1,245,662 | 3,748,782     | 1,594,388             | 2,628,751 | 9,254,728   | -          | 4,850,666        | -        | 59,338,877        |
| - Loans and receivables     | 29,155,428             | 88,931,515  | 90,938,215                            | -                     | -            | -                       | -         | -             | -                         | -         | -             | -                     | -         | -           | 40,001,706 | 9,277,680        | -        | 258,304,544       |
| Investment securities:      |                        |             |                                       |                       |              |                         |           |               |                           |           |               |                       |           |             |            |                  |          |                   |
| - Held-to-maturity          | 21,608,122             | -           | 389,455,263                           | 373,461               | -            | -                       | -         | -             | -                         | -         | -             | -                     | -         | -           | -          | -                | -        | 411,436,846       |
| - Loans and receivables     | 394,924,628            | 11,643,381  | -                                     | 98,323,968            | 14,398,362   | -                       | -         | -             | -                         | -         | -             | -                     | -         | -           | -          | -                | -        | 519,290,339       |
|                             | 619,943,634            | 100,574,896 | 480,393,478                           | 98,697,429            | 16,545,161   | 1,881,013               | 1,658,986 | 2,232,455     | 5,381,094                 | 1,245,662 | 3,748,782     | 1,594,388             | 2,628,751 | 9,254,728   | 40,001,706 | 14,128,346       | -        | 1,399,910,509     |
| <b>Credit Commitments</b>   | <b>19,781,568</b>      | <b>-</b>    | <b>-</b>                              | <b>-</b>              | <b>-</b>     | <b>-</b>                | <b>-</b>  | <b>-</b>      | <b>-</b>                  | <b>-</b>  | <b>-</b>      | <b>-</b>              | <b>-</b>  | <b>-</b>    | <b>-</b>   | <b>-</b>         | <b>-</b> | <b>19,781,568</b> |
| <b>As at June 2014</b>      |                        |             |                                       |                       |              |                         |           |               |                           |           |               |                       |           |             |            |                  |          |                   |
| Cash and cash equivalents   | 88,331,391             | -           | -                                     | -                     | -            | -                       | -         | -             | -                         | -         | -             | -                     | -         | -           | -          | -                | -        | 88,331,391        |
| Financial assets:           |                        |             |                                       |                       |              |                         |           |               |                           |           |               |                       |           |             |            |                  |          |                   |
| - Fair value through income | 38,622,269             | -           | -                                     | -                     | 2,403,404    | 2,880,685               | 1,701,845 | 4,629,814     | 5,116,495                 | 1,440,099 | 622,833       | 1,876,108             | 1,165,606 | 9,248,783   | -          | 2,298,587        | -        | 72,006,528        |
| - Loans and receivables     | 28,483,873             | 93,220,325  | 97,970,455                            | -                     | -            | -                       | -         | -             | -                         | -         | -             | -                     | -         | -           | 37,869,427 | 8,842,859        | -        | 266,386,939       |
| Investment securities:      |                        |             |                                       |                       |              |                         |           |               |                           |           |               |                       |           |             |            |                  |          |                   |
| - Held-to-maturity          | 29,628,668             | -           | 376,953,581                           | 416,436               | -            | -                       | -         | -             | -                         | -         | -             | -                     | -         | -           | -          | -                | -        | 406,998,685       |
| - Loans and receivables     | 392,938,347            | 12,718,617  | -                                     | 93,422,486            | 15,744,875   | -                       | -         | -             | -                         | -         | -             | -                     | -         | -           | -          | -                | -        | 514,824,325       |
|                             | 578,004,548            | 105,938,942 | 474,924,036                           | 93,838,922            | 18,148,279   | 2,880,685               | 1,701,845 | 4,629,814     | 5,116,495                 | 1,440,099 | 622,833       | 1,876,108             | 1,165,606 | 9,248,783   | 37,869,427 | 11,141,446       | -        | 1,348,547,868     |
| <b>Credit Commitments</b>   | <b>5,194,657</b>       | <b>-</b>    | <b>-</b>                              | <b>-</b>              | <b>-</b>     | <b>-</b>                | <b>-</b>  | <b>-</b>      | <b>-</b>                  | <b>-</b>  | <b>-</b>      | <b>-</b>              | <b>-</b>  | <b>-</b>    | <b>-</b>   | <b>-</b>         | <b>-</b> | <b>5,194,657</b>  |

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4. Financial Risk Management (Cont'd)

Market Risk

(a) Currency Risk

The Group invests internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US dollar. Foreign exchange risk arises from recognised assets. The exchange rate of the Eastern Caribbean dollar (EC\$) to the United States dollar (US\$) has been formally pegged at EC\$2.70 = US\$1.00 since July 1976.

The Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Group's strategy of managing this risk is to limit foreign exchange exposure to Eastern Caribbean dollars and United States dollars, avoid speculation with an aim to keep a balanced portfolio and match foreign currency denominated assets with foreign currency denominated liabilities.

The table below summarises the Group's exposure to foreign currency exchange rate risk at June 30, 2015 and June 30, 2014.

Included in the table are the Group's financial assets and liabilities at carrying amounts, categorised by currency.

**Concentration of currency risk - on- and off-balance sheet financial instruments**

|  | EC<br>\$             | US<br>\$           | Total<br>\$          |
|--|----------------------|--------------------|----------------------|
| <b>As at June 2015</b>                         |                      |                    |                      |
| <b>Assets</b>                                  |                      |                    |                      |
| Cash and cash equivalents                      | 151,539,903          | -                  | 151,539,903          |
| Financial assets:                              |                      |                    |                      |
| - Fair value through income                    | 81,168,360           | 166,348,128        | 247,516,488          |
| - Loans and receivables                        | 258,401,237          | -                  | 258,401,237          |
| Investment securities:                         |                      |                    |                      |
| - Held-to-maturity                             | 373,088,245          | 38,348,601         | 411,436,846          |
| - Loans and receivables                        | 394,924,627          | 124,365,712        | 519,290,339          |
| - Available-for-sale                           | 751,880              | -                  | 751,880              |
| <b>Total Financial Assets</b>                  | <b>1,259,874,252</b> | <b>329,062,441</b> | <b>1,588,936,693</b> |
| <b>Liability</b>                               |                      |                    |                      |
| Trade and other payables                       | 13,417,282           | -                  | 13,417,282           |
| <b>Total Financial Liabilities</b>             | <b>13,417,282</b>    | <b>-</b>           | <b>13,417,282</b>    |
| <b>Net on balance sheet financial position</b> | <b>1,246,456,970</b> | <b>329,062,441</b> | <b>1,575,519,411</b> |
| <b>Credit commitments</b>                      | <b>19,781,568</b>    | <b>-</b>           | <b>19,781,568</b>    |

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4. Financial Risk Management (Cont'd)

Market Risk (Cont'd)

(a) Currency Risk (Cont'd)

|  | EC<br>\$             | US<br>\$           | Total<br>\$          |
|--|----------------------|--------------------|----------------------|
| <b>As at June 2014</b>                         |                      |                    |                      |
| <b>Assets</b>                                  |                      |                    |                      |
| Cash and cash equivalents                      | 88,331,391           | -                  | 88,331,391           |
| Financial assets:                              |                      |                    |                      |
| - Fair value through income                    | 123,990,792          | 138,544,776        | 262,535,568          |
| - Loans and receivables                        | 267,120,510          | -                  | 267,120,510          |
| Investment securities:                         |                      |                    |                      |
| - Held-to-maturity                             | 378,743,524          | 28,255,161         | 406,998,685          |
| - Loans and receivables                        | 392,938,347          | 121,885,978        | 514,824,325          |
| - Available-for-sale                           | 751,880              | -                  | 751,880              |
| <b>Total Financial Assets</b>                  | <b>1,251,876,444</b> | <b>288,685,915</b> | <b>1,540,562,359</b> |
| <b>Liability</b>                               |                      |                    |                      |
| Trade and other payables                       | 14,404,659           | -                  | 14,404,659           |
| <b>Total Financial Liabilities</b>             | <b>14,404,659</b>    | <b>-</b>           | <b>14,404,659</b>    |
| <b>Net on balance sheet financial position</b> | <b>1,237,471,785</b> | <b>288,685,915</b> | <b>1,526,157,700</b> |
| <b>Credit commitments</b>                      | <b>5,194,657</b>     | <b>-</b>           | <b>5,194,657</b>     |

(b) Price Risk

The Group is exposed to equity securities price risk because of investments held by the Group and classified as available-for-sale or at fair value through income. The Group is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Board of Directors.

The majority of the Group's publicly traded equity securities are included on the Eastern Caribbean Stock Exchange (ECSE). At June 30, 2015 if equity securities prices had been 200 basis points higher/lower with all variables held constant reserves for the year would have been \$3,763,552 (2014 - \$3,810,580) higher/lower as a result of the increase/decrease in fair value of available for sale and fair value through income equity securities.

(c) Cash Flow and Fair Value Risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. As the Group does not hold financial instruments with variable rates, it is not exposed to cash flow interest rate risk.

# National Insurance Corporation

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### 4. Financial Risk Management (Cont'd)

#### Market Risk (Cont'd)

#### (c) Cash Flow and Fair Value Risk (Cont'd)

|                                     | Up to 1 month<br>\$ | 1-3 months<br>\$   | 3-12 months<br>\$  | 1-5 years<br>\$    | Over 5 years<br>\$ | Non-interest<br>Bearing<br>\$ | Total<br>\$          |
|-------------------------------------|---------------------|--------------------|--------------------|--------------------|--------------------|-------------------------------|----------------------|
| <b>As at June 30, 2015</b>          |                     |                    |                    |                    |                    |                               |                      |
| <b>Assets</b>                       |                     |                    |                    |                    |                    |                               |                      |
| Cash and cash equivalents           | 151,539,903         | -                  | -                  | -                  | -                  | -                             | 151,539,903          |
| Financial assets:                   |                     |                    |                    |                    |                    |                               |                      |
| - Fair value through income         | -                   | -                  | 59,338,877         | -                  | -                  | 188,177,611                   | 247,516,488          |
| - Loans and receivables             | -                   | 6,438,261          | 24,544,279         | 113,511,474        | 119,457,475        | 41,727,319                    | 305,678,808          |
| Investment securities:              |                     |                    |                    |                    |                    |                               |                      |
| - Held-to-maturity                  | -                   | 14,907,874         | 67,475,360         | 265,942,729        | 166,622,958        | -                             | 514,948,921          |
| - Loans and receivables             | 31,566,228          | 75,870,955         | 151,004,907        | 50,916,916         | 134,759,352        | 356,495                       | 444,474,853          |
| - Available-for-sale                | -                   | -                  | -                  | -                  | -                  | 751,880                       | 751,880              |
| <b>Total Financial Assets</b>       | <b>183,106,131</b>  | <b>97,217,090</b>  | <b>302,363,423</b> | <b>430,371,119</b> | <b>420,839,785</b> | <b>231,013,305</b>            | <b>1,664,910,853</b> |
| <b>Liability</b>                    |                     |                    |                    |                    |                    |                               |                      |
| Trade and other payables            | -                   | -                  | -                  | -                  | -                  | 13,417,282                    | 13,417,282           |
| <b>Total Financial Liabilities</b>  | <b>-</b>            | <b>-</b>           | <b>-</b>           | <b>-</b>           | <b>-</b>           | <b>13,417,282</b>             | <b>13,417,282</b>    |
| <b>Total interest repricing gap</b> | <b>183,106,131</b>  | <b>97,217,090</b>  | <b>302,363,423</b> | <b>430,371,119</b> | <b>420,839,785</b> |                               |                      |
| <b>As at June 30, 2014</b>          |                     |                    |                    |                    |                    |                               |                      |
| Total financial assets              | 143,214,972         | 108,921,877        | 301,752,688        | 459,599,413        | 346,145,420        | 235,521,678                   | 1,595,156,048        |
| Total financial liabilities         | -                   | -                  | -                  | -                  | -                  | 14,404,659                    | 14,404,659           |
| <b>Total interest repricing gap</b> | <b>143,214,972</b>  | <b>108,921,877</b> | <b>301,752,688</b> | <b>459,599,413</b> | <b>346,145,420</b> |                               |                      |

The Group's fair value interest rate risk arises from debt securities classified as fair value through income. At June 30, 2015 if market interest rates had been 100 basis points higher/lower with all variables held constant, reserves for the year would have been \$593,389 (2014 - \$720,065) lower/higher as a result of the decrease/increase in fair value of fair value through income debt securities.

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**4. Financial Risk Management (Cont'd)**

**Liquidity Risk**

The Group is exposed to daily calls on its available cash resources mainly from payments of short-term benefits. Liquidity risk is the risk that cash may not be available to pay obligations when due at a reasonable cost. Management ensures that a minimum level of cash and short-term resources are available to meet its current obligations.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at the date of the financial statements to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

|                            | 1 year<br>\$ | 1-5 years<br>\$ | Over 5 years<br>\$ | Total<br>\$ |
|----------------------------|--------------|-----------------|--------------------|-------------|
| <b>As at June 30, 2015</b> |              |                 |                    |             |
| Trade and other payables   | 12,491,860   | -               | 925,422            | 13,417,282  |
| <b>As at June 30, 2014</b> |              |                 |                    |             |
| Trade and other payables   | 13,554,541   | -               | 850,118            | 14,404,659  |

The liquidity position for both operational and the payment of benefits is monitored daily by the Investment Manager, who ensures that the bank accounts are adequately serviced. Transfers are done between bank accounts and the excess of contribution income over benefit payments are taken up by the Investment Manager who will seek to earn above average interest rate margins through investing in high quality, high yielding assets with acceptable risk.

**Fair Value Estimation of Financial Instruments**

Fair value amounts represent estimates of the consideration that would currently be agreed upon between knowledgeable, willing parties who are under no compulsion to act and is best evidenced by a quoted market value, if one exists.

The carrying amounts and fair values of financial instruments other than financial assets through income and available-for-sale are as follows:-

|                           | Carrying Amount |             | Fair Value  |             |
|---------------------------|-----------------|-------------|-------------|-------------|
|                           | 2015<br>\$      | 2014<br>\$  | 2015<br>\$  | 2014<br>\$  |
| Cash and cash equivalents | 151,539,903     | 88,331,391  | 151,539,903 | 88,331,391  |
| - Loans and receivables   | 258,401,237     | 267,120,510 | 232,312,199 | 273,436,352 |
| Investment securities:    |                 |             |             |             |
| - Held-to-maturity        | 411,436,846     | 406,998,685 | 400,354,788 | 394,062,083 |
| - Loans and receivables   | 519,290,339     | 514,824,325 | 514,910,950 | 510,508,768 |
| Trade and other payables  | 13,417,282      | 14,404,659  | 13,417,282  | 14,404,659  |

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**4. Financial Risk Management (Cont'd)**

**Fair Value Estimation of Financial Instruments (Cont'd)**

The carrying value of cash and cash equivalents, other advances and receivables, and trade and other payables approximate their fair values due to the short-term maturity of these items.

The fair value of held-to-maturity and other loans and receivables financial assets for disclosure purposes are estimated by discounting the future contractual cash flows at the current market rate of 7.69% (2014 - 7.5%) that is available to the Group in respect of similar financial instruments.

The Group is not able to reliably estimate the fair value of available-for-sale financial assets since the shares are not traded in an active market and the future cash flows relating to the investment cannot be reliably estimated.

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges.
- Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components.

This hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in its valuations where possible.

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4. Financial Risk Management (Cont'd)

Fair Value Estimation of Financial Instruments (Cont'd)

|   | Level 1<br>\$      | Level 2<br>\$      | Level 3<br>\$    | Total<br>\$        |
|---|--------------------|--------------------|------------------|--------------------|
| <b>June 30, 2015</b>                          |                    |                    |                  |                    |
| Financial assets at fair value through income |                    |                    |                  |                    |
| - Investment securities - debt                | 59,338,877         | -                  | -                | 59,338,877         |
| - Investment securities - equity              | 88,566,288         | 95,217,611         | 4,393,712        | 188,177,611        |
| Financial assets at available for sale        |                    |                    |                  |                    |
| - Investment securities - equity              | -                  | -                  | 751,880          | 751,880            |
| <b>Total assets</b>                           | <b>147,905,165</b> | <b>95,217,611</b>  | <b>5,145,592</b> | <b>248,268,368</b> |
| <b>June 30, 2014</b>                          |                    |                    |                  |                    |
| Financial assets at fair value through income |                    |                    |                  |                    |
| - Investment securities - debt                | 72,006,528         | -                  | -                | 72,006,528         |
| - Investment securities - equity              | 60,218,342         | 125,902,590        | 4,408,108        | 190,529,040        |
| Financial assets at available for sale        |                    |                    |                  |                    |
| - Investment securities - equity              | -                  | -                  | 751,880          | 751,880            |
| <b>Total assets</b>                           | <b>132,224,870</b> | <b>125,902,590</b> | <b>5,159,988</b> | <b>263,287,448</b> |

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily NYSE, NASDAQ, and OTC Bulletin Board equity investments classified as trading securities or available for sale.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter fixed income securities) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3. This category includes financial instruments such as mutual funds, preference shares and other equity instruments whose market value could not be readily obtained, and as such, the carrying value has been used to approximate fair value.

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4. **Financial Risk Management (Cont'd)**

**Fair Value Estimation of Financial Instruments (Cont'd)**

Assets measured at fair value

The following table presents the changes in level 3 instruments for the year ended June 30, 2015 and 2014.

|  | Financial assets<br>at fair value<br>through income<br>Equity securities<br>\$ |
|--|--|
| <b>June 30, 2015</b>   |  |
| At beginning of year   | 4,408,108  |
| Loss recognized in profit and loss   | -  |
| Other changes  | (14,396)   |
| At end of year   | <u>4,393,712</u>   |
| Total loss for the period included in profit or loss for assets held at the end of the reporting period, under "Investment income" | <u>-</u>   |
| Change in unrealised gains or losses for the period included in profit or loss for assets held at the end of the reporting period  | <u>-</u>   |
| <b>June 30, 2014</b>   |  |
| At beginning of year   | 4,356,782  |
| Loss recognized in profit and loss   | (337)  |
| Other changes  | 51,663   |
| At end of year   | <u>4,408,108</u>   |
| Total loss for the period included in profit or loss for assets held at the end of the reporting period, under "Investment income" | <u>(337)</u>   |
| Change in unrealised gains or losses for the period included in profit or loss for assets held at the end of the reporting period  | <u>(337)</u>   |

The Group's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer.

**Capital Risk Management**

The Group's objectives when managing capital is to safeguard its ability to continue as a going concern and to meet its statutory obligation to pensioners and contributors.

As further discussed in Note 23, actuarial reviews are conducted periodically in order to ensure that the Group's management has all the information required to adjust the rate of contribution to ensure that the statutory requirements to pensioners and contributors are met.

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**5. Critical Accounting Estimates and Judgements**

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Impairment of Loans and Advances

The Group reviews its loan portfolio to assess impairment annually. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Held-to-Maturity Investments

The Group follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than for the specific circumstances - for example, selling an insignificant amount close to maturity - it will be required to reclassify the entire class as available-for-sale. The investments would therefore be measured at fair value not amortised cost. If the entire held-to-maturity investments are tainted, the carrying value would decrease by \$11,082,058 (2014 - \$12,936,602) with a corresponding entry in the fair value reserve in reserves.

Basis of Allocation of Income and Expenditure

The Group allocates income and expenditure to short-term and long-term benefits in accordance with the approved recommendations of the actuarial review. This allocation involves the use of estimates concerning factors such as demographic, economic and financial assumptions. Assumptions to project benefits and expenses are based on the Group's experience and are updated in each actuarial review.

Fair Value of Investment Properties

The fair value of buildings included in investment properties as at June 30, 2015 is determined by using valuation techniques. The Group uses its judgment to select a variety of methods and make assumptions that are mainly based on market conditions existing at the end of each reporting period. Fair value of buildings is estimated by discounting expected rentals at market yields. If net cash flows had been 5% higher/lower with all variables held constant, the fair value of investment properties determined using the valuation model would have been \$7,851,686 higher/lower (2014 - \$7,867,430).

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**6. Cash and Cash Equivalents**

|                          | 2015<br>\$         | 2014<br>\$        |
|--------------------------|--------------------|-------------------|
| Cash at bank and in hand | 150,636,766        | 75,331,135        |
| Short-term deposits      | 903,137            | 13,000,256        |
|                          | <u>151,539,903</u> | <u>88,331,391</u> |

The effective interest rate on short-term bank deposits ranges from 0% - 1.5% (2014 : 0% - 3.25%).

For the purpose of the Statement of Cash Flows, cash and cash equivalents comprise of the following:-

|                           | 2015<br>\$         | 2014<br>\$        |
|---------------------------|--------------------|-------------------|
| Cash and cash equivalents | <u>151,539,903</u> | <u>88,331,391</u> |

**7. Financial Assets**

The Group's financial assets are summarised by measurement category in the table below:-

|                           | 2015<br>\$           | 2014<br>\$           |
|---------------------------|----------------------|----------------------|
| Fair value through income | 247,516,488          | 262,535,568          |
| Loans and receivables     | 258,401,237          | 267,120,510          |
| Investment securities     |                      |                      |
| - Held-to-maturity        | 411,436,846          | 406,998,685          |
| - Loans and receivables   | 519,290,339          | 514,824,325          |
| - Available-for-sale      | 751,880              | 751,880              |
| Total financial assets    | <u>1,437,396,790</u> | <u>1,452,230,968</u> |

The assets comprised in each of the categories above are detailed in the tables below:

|  | 2015<br>\$         | 2014<br>\$         |
|--|--------------------|--------------------|
| <b>Financial assets at fair value through income</b> |                    |                    |
| Equity securities                                    |                    |                    |
| - Listed   | 188,177,611        | 190,529,040        |
| Debt securities                                      |                    |                    |
| - Listed   | 59,338,877         | 72,006,528         |
|  | <u>247,516,488</u> | <u>262,535,568</u> |

Equity securities classified at fair value through income are designated in this category upon initial recognition. There are no non-derivative financial assets held for trading.

Debt securities bear interest rates ranging from 1.5% - 9.75% (2014 - 1.5% - 9.75%).

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7. **Financial Assets (Cont'd)**

The assets comprised in each of the categories above are detailed in the table below:-

|   | 2015<br>\$         | 2014<br>\$         |
|---|--------------------|--------------------|
| <b>Investment securities</b>            |                    |                    |
| Debt securities at fixed interest rates |                    |                    |
| - Held-to-maturity - listed             | 411,436,846        | 406,998,685        |
| - Loans and receivables - unlisted      | 519,290,339        | 514,824,325        |
|   | <u>930,727,185</u> | <u>921,823,010</u> |
| Equity securities                       |                    |                    |
| - Available-for-sale - unlisted         | <u>751,880</u>     | <u>751,880</u>     |

The breakdown of debt securities at fixed interest rates into current and non-current portion are shown below:-

|                     | 2015<br>\$         | 2014<br>\$         |
|---------------------|--------------------|--------------------|
| Current portion     | 491,625,066        | 435,150,614        |
| Non-current portion | 439,102,119        | 486,672,396        |
|                     | <u>930,727,185</u> | <u>921,823,010</u> |

Debt securities bear interest rates ranging from 1.5% - 9.75% (2014 - 1.5% - 9.75%). There were no debt securities and available-for-sale financial assets that were considered past due or impaired at the reporting date.

# National Insurance Corporation

Notes to the Consolidated Financial Statements

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## 7. Financial Assets (Cont'd)

|   | Investment<br>Securities<br>Held<br>-to-<br>Maturity<br>\$ | Investment<br>Securities<br>Loans<br>and<br>Receivables<br>\$ | Available<br>-for-<br>Sale<br>\$ | Fair Value<br>Through<br>Income<br>\$ | Loans<br>and<br>Receivable<br>\$ | Total<br>\$          |
|---|--|---|----------------------------------|---------------------------------------|----------------------------------|----------------------|
| <b>At the beginning of 2014</b>             | 364,594,298  | 537,614,647   | 751,880                          | 247,814,433                           | 272,301,585                      | 1,423,076,843        |
| Net additions                               | 72,356,440   | 34,775,612  | -                                | 21,381,148                            | 10,712,988                       | 139,226,188          |
| Disposals (redemption)                      | (29,952,053)   | (57,565,934)  | -                                | -                                     | (14,172,977)                     | (101,690,964)        |
| Net increase in provisions for impairment   | -  | -   | -                                | -                                     | (1,721,086)                      | (1,721,086)          |
| Fair value losses on equity/debt securities | -  | -   | -                                | (6,660,013)                           | -                                | (6,660,013)          |
| <b>At the end of 2014</b>                   | <b>406,998,685</b>   | <b>514,824,325</b>  | <b>751,880</b>                   | <b>262,535,568</b>                    | <b>267,120,510</b>               | <b>1,452,230,968</b> |
| <b>At the beginning of 2015</b>             | 406,998,685  | 514,824,325   | 751,880                          | 262,535,568                           | 267,120,510                      | 1,452,230,968        |
| Net additions                               | 13,317,275   | 15,635,322  | -                                | 29,697,106                            | 13,155,205                       | 71,804,908           |
| Disposals (redemption)                      | (8,879,114)  | (11,169,308)  | -                                | -                                     | (20,630,878)                     | (40,679,300)         |
| Net increase in provisions for impairment   | -  | -   | -                                | -                                     | (1,243,600)                      | (1,243,600)          |
| Fair value losses on equity/debt securities | -  | -   | -                                | (44,716,186)                          | -                                | (44,716,186)         |
| <b>At the end of 2015</b>                   | <b>411,436,846</b>   | <b>519,290,339</b>  | <b>751,880</b>                   | <b>247,516,488</b>                    | <b>258,401,237</b>               | <b>1,437,396,790</b> |

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8. Loans and Receivables

|   | 2015<br>\$         | 2014<br>\$         |
|---|--------------------|--------------------|
| <b>Loans and receivables</b>                            |                    |                    |
| Loans to Government of Saint Lucia and statutory bodies | 72,443,700         | 74,083,332         |
| Provision for impairment on loans                       | (32,612,191)       | (31,251,823)       |
|   | <u>39,831,509</u>  | <u>42,831,509</u>  |
| Other loans   | 159,149,880        | 160,349,685        |
| Provision for impairment                                | (1,096,705)        | (845,763)          |
|   | <u>158,053,175</u> | <u>159,503,922</u> |
|   | <u>197,884,684</u> | <u>202,335,431</u> |
| <b>Other advances and receivables</b>                   |                    |                    |
| <b>Due from Government of Saint Lucia</b>               |                    |                    |
| Other receivables                                       | 31,697,865         | 35,339,819         |
| Finance lease receivables                               | 17,941,907         | 19,912,164         |
| Contributions receivable                                | 1,466,934          | 257,775            |
| Provision for impairment                                | -                  | (370,812)          |
|   | <u>51,106,706</u>  | <u>55,138,946</u>  |
| <b>Other receivables</b>                                |                    |                    |
| Contributions receivable                                | 7,650,488          | 7,609,851          |
| Other receivables                                       | 2,097,100          | 2,370,921          |
| Provision for impairment                                | (337,741)          | (334,639)          |
|   | <u>9,409,847</u>   | <u>9,646,133</u>   |
| <b>Total loans and receivables</b>                      | <u>258,401,237</u> | <u>267,120,510</u> |
|   | 2015               | 2014               |
|   | \$                 | \$                 |
| Current portion   | 47,709,181         | 50,436,164         |
| Non-current portion                                     | 210,692,056        | 216,684,346        |
|   | <u>258,401,237</u> | <u>267,120,510</u> |

The estimated fair values of loans and receivables are the discounted amount of the estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

Interest rates range from 2% - 8.75% (2014 - 2% - 8.75%).

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8. Loans and Receivables (Cont'd)

**Allowance for Impairment**

Reconciliation of allowance account for losses on loans and receivables by class is as follows:

|                                | Loans                     |                  |                            | Total<br>\$       |
|--------------------------------|---------------------------|------------------|----------------------------|-------------------|
|                                | Statutory<br>bodies<br>\$ | Other<br>\$      | Other<br>receivables<br>\$ |                   |
| <b>Balance at July 1, 2014</b> | 31,251,823                | 845,763          | 705,451                    | 32,803,037        |
| Provision for loan impairment  | 1,360,368                 | 250,942          | 3,102                      | 1,614,412         |
| Loans recoveries               | -                         | -                | (370,812)                  | (370,812)         |
| <b>At June 30, 2015</b>        | <u>32,612,191</u>         | <u>1,096,705</u> | <u>337,741</u>             | <u>34,046,637</u> |
| <b>Balance at July 1, 2013</b> | 29,891,455                | 653,916          | 566,287                    | 31,111,658        |
| Provision for loan impairment  | 1,360,368                 | 191,847          | 157,001                    | 1,709,216         |
| Loans recoveries               | -                         | -                | (17,837)                   | (17,837)          |
| <b>At June 30, 2014</b>        | <u>31,251,823</u>         | <u>845,763</u>   | <u>705,451</u>             | <u>32,803,037</u> |

The Group has recognised a loss of \$1,243,600 (2014 - \$1,691,379) for the impairment of its loans and receivables during the year ended June 30, 2015. The losses have been included under expenses attributable to investment income in the Consolidated Statement of Comprehensive Income.

9. Finance Lease Receivable

|   | 2015<br>\$        | 2014<br>\$        |
|---|-------------------|-------------------|
| <b>Due from Government of Saint Lucia</b>                               |                   |                   |
| Finance leases  | 17,143,759        | 19,273,177        |
| Unpaid charges  | 798,148           | 638,987           |
|   | <u>17,941,907</u> | <u>19,912,164</u> |
| Finance leases - gross receivables                                      | 25,776,708        | 29,742,505        |
| Unearned finance income   | (7,834,801)       | (9,830,341)       |
|   | <u>17,941,907</u> | <u>19,912,164</u> |
| Current receivables   | 3,185,677         | 2,775,906         |
| Non-current receivables   | 14,756,230        | 17,136,258        |
|   | <u>17,941,907</u> | <u>19,912,164</u> |
| <b>Gross receivables from finance leases</b>                            |                   |                   |
| No later than 1 year  | 4,923,106         | 4,763,945         |
| Later than 1 year and not later than 5 years                            | 13,511,331        | 15,195,231        |
| Later than 5 years  | 7,342,271         | 9,783,329         |
|   | <u>25,776,708</u> | <u>29,742,505</u> |
| Unearned future finance income on finance leases                        | (7,834,801)       | (9,830,341)       |
| <b>Net investment in finance leases</b>                                 | <u>17,941,907</u> | <u>19,912,164</u> |
| <b>The net investment in finance leases may be analysed as follows:</b> |                   |                   |
| No later than 1 year  | 3,185,677         | 2,775,906         |
| Later than 1 year and not later than 5 years                            | 9,087,062         | 9,936,899         |
| Later than 5 years  | 5,669,168         | 7,199,359         |
|   | <u>17,941,907</u> | <u>19,912,164</u> |

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**10. Investment Properties**

|                                   | 2015               | 2014               |
|-----------------------------------|--------------------|--------------------|
|                                   | \$                 | \$                 |
| Beginning of year                 | 317,927,403        | 303,640,364        |
| Additions                         | 4,401,786          | 18,224,507         |
| Disposals                         | -                  | (308,430)          |
| Increase/(decrease) in fair value | 3,013,632          | (3,629,038)        |
| End of year                       | <u>325,342,821</u> | <u>317,927,403</u> |

The Group's investment properties are carried at fair value. Fair values of land included in investment properties are based on valuations performed by independent, professionally qualified valuers as at June 30, 2015 and 2014. Fair value of investment properties are estimated by discounting expected rentals at market yields.

The following amounts have been recognised in the Consolidated Statement of Comprehensive Income:-

|  | 2015             | 2014             |
|--|------------------|------------------|
|  | \$               | \$               |
| Rental income  | 12,013,122       | 11,942,360       |
| Direct operating expenses arising from investment properties that generate rental income | <u>4,532,475</u> | <u>4,828,838</u> |

# National Insurance Corporation

## Notes to the Consolidated Financial Statements

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### 11. Property, Plant and Equipment

|                                 | Land and Buildings<br>\$ | Leasehold Improvements<br>\$ | Motor Vehicles<br>\$ | Furniture and Equipment<br>\$ | Computer Hardware<br>\$ | Computer Software<br>\$ | Generators<br>\$ | Maintenance Equipment<br>\$ | Total<br>\$      |
|---------------------------------|--------------------------|------------------------------|----------------------|-------------------------------|-------------------------|-------------------------|------------------|-----------------------------|------------------|
| <b>At June 30, 2013</b>         |                          |                              |                      |                               |                         |                         |                  |                             |                  |
| Cost                            | 2,780,521                | 257,836                      | 1,040,788            | 5,325,972                     | 1,658,681               | 714,358                 | 325,430          | 163,277                     | 12,266,863       |
| Accumulated depreciation        | (306,662)                | (257,836)                    | (749,923)            | (3,739,138)                   | (1,473,664)             | (631,489)               | (325,430)        | (66,461)                    | (7,550,603)      |
| <b>Net book value</b>           | <b>2,473,859</b>         | <b>-</b>                     | <b>290,865</b>       | <b>1,586,834</b>              | <b>185,017</b>          | <b>82,869</b>           | <b>-</b>         | <b>96,816</b>               | <b>4,716,260</b> |
| <b>Year ended June 30, 2014</b> |                          |                              |                      |                               |                         |                         |                  |                             |                  |
| Opening net book value          | 2,473,859                | -                            | 290,865              | 1,586,834                     | 185,017                 | 82,869                  | -                | 96,816                      | 4,716,260        |
| Additions                       | -                        | -                            | 73,000               | 179,083                       | 2,894                   | 54,406                  | 173,081          | 4,629                       | 487,093          |
| Disposals                       | -                        | -                            | -                    | (5,000)                       | -                       | -                       | -                | -                           | (5,000)          |
| Depreciation charge             | (33,701)                 | -                            | (152,109)            | (329,441)                     | (83,856)                | (46,298)                | (34,616)         | (16,429)                    | (696,450)        |
| <b>Closing net book value</b>   | <b>2,440,158</b>         | <b>-</b>                     | <b>211,756</b>       | <b>1,431,476</b>              | <b>104,055</b>          | <b>90,977</b>           | <b>138,465</b>   | <b>85,016</b>               | <b>4,501,903</b> |
| <b>At June 30, 2014</b>         |                          |                              |                      |                               |                         |                         |                  |                             |                  |
| Cost                            | 2,780,521                | 257,836                      | 876,088              | 5,425,018                     | 1,660,780               | 768,764                 | 498,511          | 167,906                     | 12,435,424       |
| Accumulated depreciation        | (340,363)                | (257,836)                    | (664,332)            | (3,993,542)                   | (1,556,725)             | (677,787)               | (360,046)        | (82,890)                    | (7,933,521)      |
| <b>Net book value</b>           | <b>2,440,158</b>         | <b>-</b>                     | <b>211,756</b>       | <b>1,431,476</b>              | <b>104,055</b>          | <b>90,977</b>           | <b>138,465</b>   | <b>85,016</b>               | <b>4,501,903</b> |
| <b>Year ended June 30, 2015</b> |                          |                              |                      |                               |                         |                         |                  |                             |                  |
| Opening net book value          | 2,440,158                | -                            | 211,756              | 1,431,476                     | 104,055                 | 90,977                  | 138,465          | 85,016                      | 4,501,903        |
| Additions                       | -                        | 119,039                      | -                    | 78,844                        | 338,780                 | 5,366                   | -                | 11,555                      | 553,584          |
| Disposals                       | -                        | -                            | -                    | (1,050)                       | -                       | -                       | -                | -                           | (1,050)          |
| Write back on disposal          | -                        | -                            | -                    | 857                           | -                       | -                       | -                | -                           | 857              |
| Depreciation charge             | (33,701)                 | -                            | (112,266)            | (331,940)                     | (100,779)               | (52,416)                | (34,616)         | (17,498)                    | (683,216)        |
| <b>Closing net book value</b>   | <b>2,406,457</b>         | <b>119,039</b>               | <b>99,490</b>        | <b>1,178,187</b>              | <b>342,056</b>          | <b>43,927</b>           | <b>103,849</b>   | <b>79,073</b>               | <b>4,372,078</b> |
| <b>At June 30, 2015</b>         |                          |                              |                      |                               |                         |                         |                  |                             |                  |
| Cost                            | 2,780,521                | 376,875                      | 876,088              | 5,502,812                     | 1,999,560               | 774,130                 | 498,511          | 179,461                     | 12,987,958       |
| Accumulated depreciation        | (374,064)                | (257,836)                    | (776,598)            | (4,324,625)                   | (1,657,504)             | (730,203)               | (394,662)        | (100,388)                   | (8,615,880)      |
| <b>Net book value</b>           | <b>2,406,457</b>         | <b>119,039</b>               | <b>99,490</b>        | <b>1,178,187</b>              | <b>342,056</b>          | <b>43,927</b>           | <b>103,849</b>   | <b>79,073</b>               | <b>4,372,078</b> |

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**11. Property, Plant and Equipment (Cont'd)**  
**(Gain)/loss on Disposal**

|                         | Cost<br>\$     | Accumulated<br>Depreciation<br>\$ | Net Book<br>Value<br>\$ | Proceeds<br>\$ | (Gain)/<br>loss<br>\$ |
|-------------------------|----------------|-----------------------------------|-------------------------|----------------|-----------------------|
| <b>June 30, 2015</b>    |                |                                   |                         |                |                       |
| Furniture and equipment | 1,050          | (857)                             | 193                     | -              | 193                   |
| <b>June 30, 2014</b>    |                |                                   |                         |                |                       |
| Motor vehicles          | 237,700        | (237,700)                         | -                       | 54,860         | (54,860)              |
| Computer hardware       | 795            | (795)                             | -                       | -              | -                     |
| Furniture and equipment | 80,037         | (75,037)                          | 5,000                   | 40,000         | (35,000)              |
|                         | <u>318,532</u> | <u>(313,532)</u>                  | <u>5,000</u>            | <u>94,860</u>  | <u>(89,860)</u>       |

**12. Trade and Other Accounts Payable**

|                  | 2015<br>\$        | 2014<br>\$        |
|------------------|-------------------|-------------------|
| Trade payables   | 3,312,946         | 5,354,937         |
| Benefits payable | 1,525,033         | 1,089,363         |
| Other payables   | 8,579,303         | 7,960,359         |
|                  | <u>13,417,282</u> | <u>14,404,659</u> |
|                  |                   |                   |
|                  | 2015<br>\$        | 2014<br>\$        |
| Current          | 12,491,860        | 13,554,541        |
| Non-current      | 925,422           | 850,118           |
|                  | <u>13,417,282</u> | <u>14,404,659</u> |

**13. Principal Subsidiary Undertakings**

|   | 2015<br>% | 2014<br>% |
|---|-----------|-----------|
| St. Lucia Mortgage Finance Company Limited                                  | 75        | 75        |
| Castries Car Park Facility Limited  | 100       | 100       |
| National Insurance Property Development and Management Company Ltd. (NIPRO) | 100       | 100       |
| Blue Coral Limited  | 100       | 100       |

All holdings are in the ordinary share capital of the undertaking concerned. The companies noted above are all incorporated and domiciled in Saint Lucia.

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**14. Reserves**

|                                     | Statutory<br>Reserve<br>\$ | Portfolio<br>Risk Reserve<br>\$ | Total<br>\$ |
|-------------------------------------|----------------------------|---------------------------------|-------------|
| <b>Balances as at June 30, 2013</b> | 1,386,897                  | 137,459                         | 1,524,356   |
| Transfer to statutory reserve       | 52,224                     | (90,000)                        | (37,776)    |
| <b>Balances as at June 30, 2014</b> | 1,439,121                  | 47,459                          | 1,486,580   |
| Transfer to statutory reserve       | 63,532                     | -                               | 63,532      |
| <b>Balances as at June 30, 2015</b> | 1,502,653                  | 47,459                          | 1,550,112   |

**Statutory Reserve**

This reserve is maintained in accordance with Section 14(1) of the Banking Act, 1991 which requires that every licensed financial institution maintain a reserve fund and shall, out of its net profit of each year transfer to that fund a sum equal to not less than 20% of such profits whenever the amount of the fund is less than one hundred percent of the paid-up capital of the financial institution.

**Excess Loan Fees**

It is the policy of St. Lucia Mortgage Finance Company Limited to provide finance not exceeding 80% of the value of the asset. If finance is in excess of 80%, an additional charge of 2.5% of the loan amount is requested and kept as a reserve. In prior years, these fees were recognised as income when the loans were repaid. In the current year the deferred excess loan fees were transferred to the loan balances and it will be accounted for as an adjustment to the effective interest rate of the corresponding loan.

**Portfolio Risk Reserve**

This reserve represents amounts set aside for impairment losses on loans and advances to comply with the Prudential Credit Guidelines issued by the Eastern Caribbean Central Bank (ECCB) in addition to those losses that have been recognised under IAS 39. The Prudential Credit Guidelines require a provision to be made in respect of the portion of the portfolio where loans are three payments or more in arrears.

By letter dated 23rd July 2009, the ECCB clarified that only when the regulatory requirement for loan loss provisions exceeds provisions determined for accounting purposes that licensees are required to establish a special reserve for the amount by which the regulatory requirement exceeds that computed under the applicable accounting standard.

No further regulatory provision was required as at June 30, 2015.

**15. Short-term and Long-term Benefits Fund**

Short-term benefits fund is held to cover sickness benefit, maternity allowance and grant, funeral grant, employment injury benefit, hospitalization and medical benefits in respect of qualifying persons.

Long-term benefits fund is held to cover retirement pensions, retirement grants, death and disablement, invalidity and survivors' benefits in respect of qualifying persons.

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### 16. Detailed Statement of Income and Expenditure

|  | Short-term   |              | Long-term    |              | Retained Earnings |             | Total        |              |
|--|--------------|--------------|--------------|--------------|-------------------|-------------|--------------|--------------|
|  | 2015         | 2014         | 2015         | 2014         | 2015              | 2014        | 2015         | 2014         |
|  | \$           | \$           | \$           | \$           | \$                | \$          | \$           | \$           |
| <b>Contribution income</b>   | 18,917,763   | 17,737,143   | 92,363,188   | 86,598,989   | -                 | -           | 111,280,951  | 104,336,132  |
| <b>Benefits expenses</b>   |              |              |              |              |                   |             |              |              |
| Short-term benefits  | (10,348,323) | (9,557,197)  | -            | -            | -                 | -           | (10,348,323) | (9,557,197)  |
| Long-term benefits   | -            | -            | (62,173,010) | (57,713,157) | -                 | -           | (62,173,010) | (57,713,157) |
| Medical health programme   | (5,000,000)  | (5,000,000)  | -            | -            | -                 | -           | (5,000,000)  | (5,000,000)  |
|  | (15,348,323) | (14,557,197) | (62,173,010) | (57,713,157) | -                 | -           | (77,521,333) | (72,270,354) |
| <b>Surplus of contributions over benefits</b>  | 3,569,440    | 3,179,946    | 30,190,178   | 28,885,832   | -                 | -           | 33,759,618   | 32,065,778   |
| General and administrative expenses  | (2,245,135)  | (2,348,474)  | (10,125,315) | (10,494,515) | (4,085,294)       | (4,537,702) | (16,455,744) | (17,380,691) |
| <b>Income from Operations</b>  | 1,324,305    | 831,472      | 20,064,863   | 18,391,317   | (4,085,294)       | (4,537,702) | 17,303,874   | 14,685,087   |
| <b>Other income</b>  |              |              |              |              |                   |             |              |              |
| Investment income - net Increase/(decrease) in fair value of investment properties   | 1,024,804    | 2,329,121    | 26,372,496   | 60,215,104   | 8,991,595         | 9,069,055   | 36,388,895   | 71,613,280   |
| Gain on restructuring of debt  | 154,198      | (36,871)     | 3,968,161    | (953,244)    | (1,108,727)       | (2,638,923) | 3,013,632    | (3,629,038)  |
| Gain on acquisition of shares  | -            | -            | -            | -            | -                 | 9,296,703   | -            | 9,296,703    |
| Other income   | 94,253       | 230,755      | 460,174      | 1,126,627    | 383,668           | 464,412     | 938,095      | 1,821,794    |
|  | 1,273,255    | 2,523,005    | 30,800,831   | 60,388,487   | 8,266,536         | 20,857,913  | 40,340,622   | 83,769,405   |
| <b>Excess of income over expenditure before finance costs and income tax expense</b> | 2,597,560    | 3,354,477    | 50,865,694   | 78,779,804   | 4,181,242         | 16,320,211  | 57,644,496   | 98,454,492   |

# National Insurance Corporation

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For the year ended June 30, 2015

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### 16. Detailed Statement of Income and Expenditure (Cont'd)

|  | Short-term |           | Long-term  |            | Retained Earnings |            | Total      |            |
|--|------------|-----------|------------|------------|-------------------|------------|------------|------------|
|  | 2015       | 2014      | 2015       | 2014       | 2015              | 2014       | 2015       | 2014       |
|  | \$         | \$        | \$         | \$         | \$                | \$         | \$         | \$         |
| <b>Excess of income over expenditure before finance costs and income tax brought forward</b> | 2,597,560  | 3,354,477 | 50,865,694 | 78,779,804 | 4,181,242         | 16,320,211 | 57,644,496 | 98,454,492 |
| <b>Finance costs</b>   | -          | -         | -          | -          | (35,002)          | (337,610)  | (35,002)   | (337,610)  |
| <b>Excess of income over expenditure before income tax</b>                                   | 2,597,560  | 3,354,477 | 50,865,694 | 78,779,804 | 4,146,240         | 15,982,601 | 57,609,494 | 98,116,882 |
| <b>Income tax expense</b>  | -          | -         | -          | -          | (3,534)           | 4,545      | (3,534)    | 4,545      |
| <b>Excess of income over expenditure</b>   | 2,597,560  | 3,354,477 | 50,865,694 | 78,779,804 | 4,142,706         | 15,987,146 | 57,605,960 | 98,121,427 |
| <b>Attributable to:</b>  |            |           |            |            |                   |            |            |            |
| Reserves   | 2,597,560  | 3,354,477 | 50,865,694 | 78,779,804 | 4,015,641         | 15,912,698 | 57,478,895 | 98,046,979 |
| Minority interest  | -          | -         | -          | -          | 127,065           | 74,448     | 127,065    | 74,448     |
| <b>Excess of income over expenditure</b>   | 2,597,560  | 3,354,477 | 50,865,694 | 78,779,804 | 4,142,706         | 15,987,146 | 57,605,960 | 98,121,427 |

# National Insurance Corporation

Notes to the Consolidated Financial Statements

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## 17. Short-term and Long-term Benefits Expenses

|                   | Short-term Benefits |           | Long-term Benefits |            | Total      |            |
|-------------------|---------------------|-----------|--------------------|------------|------------|------------|
|                   | 2015                | 2014      | 2015               | 2014       | 2015       | 2014       |
|                   | \$                  | \$        | \$                 | \$         | \$         | \$         |
| Retirement        | -                   | -         | 50,282,927         | 46,411,567 | 50,282,927 | 46,411,567 |
| Survivorship      | -                   | -         | 6,708,250          | 6,428,335  | 6,708,250  | 6,428,335  |
| Sickness          | 5,940,460           | 5,248,439 | -                  | -          | 5,940,460  | 5,248,439  |
| Maternity         | 3,598,351           | 3,624,395 | -                  | -          | 3,598,351  | 3,624,395  |
| Invalidity        | -                   | -         | 4,972,106          | 4,661,687  | 4,972,106  | 4,661,687  |
| Funeral           | 562,050             | 523,264   | -                  | -          | 562,050    | 523,264    |
| Disablement       | -                   | -         | 139,594            | 140,566    | 139,594    | 140,566    |
| Employment injury | 185,600             | 134,925   | -                  | -          | 185,600    | 134,925    |
| Death             | -                   | -         | 70,133             | 71,002     | 70,133     | 71,002     |
| Medical expenses  | 61,862              | 26,174    | -                  | -          | 61,862     | 26,174     |
|                   | 10,348,323          | 9,557,197 | 62,173,010         | 57,713,157 | 72,521,333 | 67,270,354 |

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**18. Expenses by Nature**

|   | 2015<br>\$        | 2014<br>\$        |
|---|-------------------|-------------------|
| <b>Administrative and general expenses</b>  |                   |                   |
| Employee benefits   | 9,120,444         | 8,778,685         |
| Electricity, water and sewage   | 1,340,310         | 1,422,215         |
| Rent  | 1,139,344         | 1,126,256         |
| Repairs and maintenance   | 980,927           | 974,370           |
| Depreciation  | 530,282           | 519,934           |
| Contribution to National Community Foundation   | 400,000           | 400,000           |
| Property tax  | 359,357           | 729,668           |
| Public relations  | 346,940           | 370,792           |
| Postage and telephone   | 341,221           | 343,772           |
| Stationery and printing   | 316,668           | 253,829           |
| Security  | 287,000           | 284,411           |
| Insurance   | 242,727           | 445,518           |
| Audit fees  | 165,980           | 178,294           |
| Donations   | 153,180           | 101,400           |
| Other   | 120,979           | 80,943            |
| Subscriptions   | 107,082           | 145,613           |
| Motor vehicle expenses  | 103,162           | 149,604           |
| Board expenses  | 101,686           | 117,194           |
| Overseas meetings and conferences   | 92,609            | 98,116            |
| Professional and legal fees   | 73,456            | 688,551           |
| Bank charges  | 71,008            | 86,190            |
| Scholarships  | 31,601            | 36,404            |
| Management fees   | 19,698            | 26,384            |
| Office and general expenses   | 10,083            | 22,548            |
|   | <u>16,455,744</u> | <u>17,380,691</u> |
| <b>Expenses attributable to investment income</b>   |                   |                   |
| Employee benefits   | 2,636,946         | 2,460,695         |
| Repairs and maintenance   | 2,593,149         | 3,184,413         |
| Provision for loan impairment   | 1,243,600         | 1,691,379         |
| Bond premium  | 897,322           | 1,387,561         |
| Insurance   | 742,253           | 603,645           |
| Electricity, water and sewage   | 621,262           | 599,011           |
| Security services   | 575,811           | 441,769           |
| Professional and legal fees   | 239,144           | 213,934           |
| Depreciation  | 152,934           | 176,516           |
| Foreign exchange loss   | 128,812           | 142,234           |
| Board expenses  | 122,728           | 60,526            |
| Overseas meetings and conferences   | 92,608            | 98,116            |
| Audit fees  | 57,500            | 62,576            |
| Motor vehicle expenses  | 38,763            | 34,447            |
| Bad debts   | 23,710            | 62,887            |
| Subcontractor fees  | 150               | 361,074           |
|   | <u>10,166,692</u> | <u>11,580,783</u> |
| <b>Total administrative and general expenses and<br/>Expenses attributable to investment income</b> | <u>26,622,436</u> | <u>28,961,474</u> |

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18. Expenses by Nature (Cont'd)

|   | 2015<br>\$        | 2014<br>\$        |
|---|-------------------|-------------------|
| <b>Administrative and general expenses and expenses attributable to investment income</b> |                   |                   |
| Employee benefits   | 11,757,390        | 11,239,380        |
| Repairs and maintenance   | 3,574,076         | 4,158,783         |
| Electricity, water and sewage   | 1,961,572         | 2,021,226         |
| Provision for loan impairment   | 1,243,600         | 1,691,379         |
| Rent  | 1,139,344         | 1,126,256         |
| Insurance   | 984,980           | 1,049,163         |
| Bond premium  | 897,322           | 1,387,561         |
| Security services   | 862,811           | 726,180           |
| Depreciation  | 683,216           | 696,450           |
| Contribution to National Community Foundation   | 400,000           | 400,000           |
| Property taxes  | 359,357           | 729,668           |
| Public relations  | 346,940           | 370,792           |
| Postage and telephone   | 341,221           | 343,772           |
| Stationery and printing   | 316,668           | 253,829           |
| Professional and legal fees   | 312,600           | 902,485           |
| Board expenses  | 224,414           | 177,720           |
| Audit fees  | 223,480           | 240,870           |
| Overseas meetings and conferences   | 185,217           | 196,232           |
| Donations   | 153,180           | 101,400           |
| Motor vehicle expenses  | 141,925           | 184,051           |
| Foreign exchange loss   | 128,812           | 142,234           |
| Other   | 120,979           | 80,943            |
| Subscriptions   | 107,082           | 145,613           |
| Bank charges  | 71,008            | 86,190            |
| Scholarships  | 31,601            | 36,404            |
| Bad debts   | 23,710            | 62,887            |
| Management fees   | 19,698            | 26,384            |
| Office and general expenses   | 10,083            | 22,548            |
| Subcontractor fees  | 150               | 361,074           |
|   | <u>26,622,436</u> | <u>28,961,474</u> |

19. Employee and Management Costs

|                  | 2015<br>\$        | 2014<br>\$        |
|------------------|-------------------|-------------------|
| Salaries         | 9,976,881         | 9,830,912         |
| Gratuities       | 624,778           | 456,918           |
| Other staff cost | 1,155,731         | 951,550           |
|                  | <u>11,757,390</u> | <u>11,239,380</u> |

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**20. Investment Income - Net**

|   | 2015<br>\$          | 2014<br>\$          |
|---|---------------------|---------------------|
| Cash and cash equivalents interest income             | 2,112,686           | 2,752,571           |
| Fair value through income:                            |                     |                     |
| - Dividend income                                     | 4,485,363           | 4,242,077           |
| - Fair value (losses)/gains on equity/debt securities | (44,716,186)        | (6,660,013)         |
| - Interest income on debt securities                  | 1,765,314           | 2,163,350           |
| Loans and receivables interest income                 | 20,536,648          | 20,823,621          |
| Investment securities interest income                 |                     |                     |
| - Held-to-maturity                                    | 27,710,970          | 24,958,998          |
| - Loans and receivables                               | 21,394,377          | 21,743,656          |
| Rental income   | 12,013,122          | 11,942,360          |
| Development income                                    | 38,246              | 16,691              |
| Maintenance fees                                      | 708,190             | 758,949             |
| Parking fees  | 466,060             | 440,748             |
| Management fees                                       | 40,797              | 11,055              |
|   | <u>46,555,587</u>   | <u>83,194,063</u>   |
| Expenses attributable to investment income            | <u>(10,166,692)</u> | <u>(11,580,783)</u> |
|   | <u>36,388,895</u>   | <u>71,613,280</u>   |

**21. Related Party Transactions**

The following transactions were carried out with related parties:-

|   | 2015<br>\$       | 2014<br>\$       |
|---|------------------|------------------|
| Finance lease interest income               | 1,995,538        | 2,211,963        |
| Rental income                               | 5,886,584        | 4,731,015        |
| Interest income                             | 6,797,923        | 3,486,491        |
| Key management compensation is as follows:- |                  |                  |
| Salaries and wages                          | 2,903,229        | 2,592,659        |
| Other benefits                              | 587,022          | 404,129          |
|   | <u>3,490,251</u> | <u>2,996,788</u> |

Year-end balances with related parties are as follows:-

| <b>Loans to Government of St. Lucia and Statutory Bodies</b> |             |             |
|--|-------------|-------------|
| Held-to-maturity investment securities                       | 357,120,818 | 343,803,543 |
| Loans  | 39,831,509  | 42,831,509  |
| Other advances and receivables                               | 31,697,865  | 34,969,007  |
| Contributions receivable                                     | 1,466,934   | 257,775     |
| Finance lease receivable                                     | 17,941,907  | 19,912,164  |

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**22. Taxation**

|              | 2015<br>\$   | 2014<br>\$     |
|--------------|--------------|----------------|
| Current tax  | 307          | -              |
| Deferred tax | 3,227        | (4,545)        |
|              | <u>3,534</u> | <u>(4,545)</u> |

The tax on the Group's income before taxation for the year differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the consolidated companies as follows:

|   | 2015<br>\$        | 2014<br>\$        |
|---|-------------------|-------------------|
| <b>Excess of income over expenditure before income tax</b>                            | <u>57,609,494</u> | <u>98,116,882</u> |
| Tax calculated at domestic tax rates applicable to income of the respective companies | 17,282,848        | 29,435,065        |
| Tax effect of exempt income   | (17,279,578)      | (29,439,610)      |
| Effect of tax losses not recognised in the prior year                                 | 264               | -                 |
|   | <u>3,534</u>      | <u>(4,545)</u>    |

The weighted average applicable tax rate was 0.006% (2014 - 0.005%).

**Deferred tax liability**

The Group has recognised deferred tax relating to the subsidiary company, NIPRO which is detailed below:

|                               | 2015<br>\$    | 2014<br>\$   |
|-------------------------------|---------------|--------------|
| Accelerated capital allowance | <u>11,639</u> | <u>8,412</u> |

The movement on the deferred income tax account is as follows:

|   |               |              |
|---|---------------|--------------|
| At beginning of year                                  | 8,412         | 12,957       |
| Consolidated Statement of Comprehensive Income credit | 3,227         | (4,545)      |
| At end of year  | <u>11,639</u> | <u>8,412</u> |

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**23. Actuarial Review**

Section 24 of the National Insurance Act requires an actuarial review of the National Insurance Fund to be conducted at least every five years.

The tenth actuarial review of the National Insurance Fund as at June 30, 2010 was conducted by an Actuary of the International Labour Organisation.

Key results of the financial and demographic projections based on the contribution and benefit provisions in place as of the valuation date:

- The total population of St. Lucia is expected to increase from 165,568 in 2010 to 183,365 in 2038 and decrease thereafter to 175,497 in 2060.
- The employed population is expected to increase from 67,704 in 2010 to 88,776 in 2036, decreasing thereafter to 78,828 in 2060.
- The aging of the general population will have a significant impact on the ratio of workers to retirees. Those aged 65 and over represent an increasing percentage of the total population, up from 8.6 percent in 2010 to 16.5% in 2035 and 24.6% in 2060.
- Contribution income is expected to be sufficient to meet total expenditure through 2051.
- The NIC is relatively young, so the long term benefits branch has not yet reached a state of maturity and the cost of pensions expressed as a percentage of insurable earnings is still increasing. In 2011, the annual expenditure represented 6.1% of total insurable earnings and will gradually increase to 28.7% in 2063.
- Reserves are expected to begin decreasing in 2036 when total expenditure will begin to exceed total income for the first time. In 2051 projected reserves will be exhausted unless relevant measures are taken to reverse the projected trend.
- The pay-as-you-go rate or the contribution rate that would be required to produce just enough income to meet expenditure if there is no fund will increase gradually from 6.1% in 2011 to over 20% in the long term. This indicates that there will be a need to eventually increase the contribution rate of the branch in order to face its long term cost.

**24. Commitments**

As at end of year, loans and receivables approved by the Group but not yet disbursed amounted to approximately \$19,781,568 (2014 - \$5,194,657).

# STATISTICAL APPENDIX

The following Statistics have been prepared on a cash basis.

**Table 1**

**Contribution Received by Economic Sector: 2010/15**

| Economic Sector   | Financial Year    |                    |                    |                    |                    |
|---|-------------------|--------------------|--------------------|--------------------|--------------------|
|   | 10-11             | 11-12              | 12-13              | 13-14              | 14-15              |
| <b>Agriculture, Hunting, Forestry and Fishing</b>   | 1,148,007         | 1,475,258          | 1,173,503          | 1,273,790          | 1,248,327          |
| <b>Mining and Quarrying</b>   | 245,398           | 371,534            | 321,526            | 277,059            | 481,268            |
| <b>Manufacturing</b>  | 5,857,735         | 5,685,616          | 6,210,345          | 6,274,715          | 6,115,139          |
| <b>Electricity, Gas and Water Supply</b>  | 2,714,031         | 2,918,090          | 3,085,859          | 3,269,525          | 3,402,727          |
| <b>Construction</b>   | 2,760,326         | 3,443,419          | 3,415,825          | 3,255,072          | 3,796,993          |
| <b>Wholesale and Retail Trade</b>   | 12,680,133        | 13,076,029         | 13,459,601         | 13,456,869         | 13,371,308         |
| <b>Restaurants and Hotels</b>   | 17,381,963        | 20,126,718         | 19,535,921         | 20,872,134         | 22,764,710         |
| <b>Transport, Storage and Communication</b>   | 6,793,877         | 6,524,482          | 6,721,774          | 7,136,387          | 7,420,045          |
| <b>Financial Intermediaries</b>   | 7,650,614         | 8,313,101          | 7,789,677          | 7,957,179          | 7,978,884          |
| <b>Real Estate, Renting and Business Services</b>   | 7,739,946         | 7,448,516          | 9,076,214          | 9,568,963          | 10,642,858         |
| <b>Public Administration and Defence, Compulsory Social Security, Education, Health and Social Work</b>                         | 20,026,103        | 25,537,299         | 23,995,805         | 26,909,774         | 25,727,634         |
| <b>Community, Social and Personal Services, Households with Employed Persons and Extra-Territorial Organisations and Bodies</b> | 6,117,471         | 6,987,960          | 6,726,121          | 6,500,605          | 6,487,094          |
| <b>Self-Employed</b>  | 637,673           | 680,339            | 755,205            | 847,294            | 856,941            |
| <b>Voluntary Contributors</b>   | 38,861            | 59,835             | 63,311             | 26,800             | 63,794             |
| <b>Activities not adequately defined</b>  | 234,375           | 241,022            | 273,817            | 311,231.81         | 350,256            |
| <b>Total</b>  | <b>92,026,511</b> | <b>102,889,219</b> | <b>102,604,504</b> | <b>107,937,397</b> | <b>110,707,978</b> |

**Table 2**

**Active Insured Persons by Economic Sector: 2010/15**

| Economic Sector  | Financial Year |               |               |               |               |
|--|----------------|---------------|---------------|---------------|---------------|
|  | 10-11          | 11-12         | 12-13         | 13-14         | 14-15         |
| <b>Agriculture, Hunting, Forestry and Fishing</b>  | 958            | 820           | 852           | 879           | 895           |
| <b>Mining and Quarrying</b>  | 144            | 161           | 176           | 183           | 187           |
| <b>Manufacturing</b>   | 3,765          | 3,639         | 3,516         | 3,329         | 3,268         |
| <b>Electricity, Gas and Water Supply</b>   | 755            | 808           | 821           | 887           | 943           |
| <b>Construction</b>  | 2,820          | 3,079         | 2,633         | 1,907         | 1,768         |
| <b>Wholesale and Retail Trade</b>  | 8,518          | 8,501         | 8,314         | 8,026         | 7,975         |
| <b>Restaurants and Hotels</b>  | 8,960          | 9,370         | 9,399         | 9,459         | 9,876         |
| <b>Transport, Storage and Communication</b>  | 3,444          | 3,400         | 3,574         | 3,403         | 3,544         |
| <b>Financial Intermediaries</b>  | 2,830          | 2,862         | 2,825         | 2,817         | 2,876         |
| <b>Real Estate, Renting and Business Services</b>  | 4,304          | 3,727         | 4,638         | 5,178         | 5,245         |
| <b>Public Administration and Defence, Compulsory Social Security, Education, Health and Social Work</b>                        | 9,421          | 9,829         | 10,259        | 10,486        | 10,312        |
| <b>Community, Social and Personal Services, Household with Employed Persons and Extra-Territorial Organisations and Bodies</b> | 3,882          | 4,046         | 3,761         | 3,606         | 3,518         |
| <b>Self-Employed</b>   | 1,052          | 1,086         | 1,123         | 1,161         | 1,158         |
| <b>Voluntary Contributors</b>  | 84             | 75            | 66            | 61            | 47            |
| <b>Activities not adequately defined</b>   | 290            | 294           | 341           | 380           | 410           |
| <b>Total</b>   | <b>51,227</b>  | <b>51,697</b> | <b>52,298</b> | <b>51,762</b> | <b>52,022</b> |

**Table 3**

**Active Employers by Economic Sector: 2010/15**

| Economic Sector   | Financial Year Ending |              |              |              |              |
|---|-----------------------|--------------|--------------|--------------|--------------|
|   | June 2011             | June 2012    | June 2013    | June 2014    | June 2015    |
| <b>Agriculture, Hunting, Forestry and Fishing</b>   | 131                   | 125          | 127          | 132          | 133          |
| <b>Mining and Quarrying</b>   | 8                     | 9            | 9            | 8            | 8            |
| <b>Manufacturing</b>  | 261                   | 259          | 256          | 250          | 256          |
| <b>Electricity, Gas and Water Supply</b>  | 15                    | 17           | 17           | 19           | 20           |
| <b>Construction</b>   | 172                   | 165          | 167          | 168          | 171          |
| <b>Wholesale and Retail Trade</b>   | 644                   | 639          | 633          | 625          | 635          |
| <b>Restaurants and Hotels</b>   | 392                   | 378          | 375          | 374          | 362          |
| <b>Transport, Storage and Communication</b>   | 163                   | 167          | 170          | 175          | 171          |
| <b>Financial Intermediaries</b>   | 125                   | 135          | 135          | 140          | 141          |
| <b>Real Estate, Renting and Business Services</b>   | 386                   | 394          | 398          | 405          | 410          |
| <b>Public Administration and Defence, Compulsory Social Security, Education, Health and Social Work</b>                         | 263                   | 258          | 264          | 274          | 277          |
| <b>Community, Social and Personal Services, Households with Employed Persons and Extra-Territorial Organisations and Bodies</b> | 914                   | 933          | 955          | 923          | 942          |
| <b>Activities not adequately defined</b>  | 210                   | 202          | 208          | 192          | 192          |
| <b>Total</b>  | <b>3,684</b>          | <b>3,681</b> | <b>3,714</b> | <b>3,669</b> | <b>3,692</b> |

**Table 4**

**Contributing Employers by Economic Sector: 2010/15**

| Economic Sector   | Financial Year |              |              |              |              |
|---|----------------|--------------|--------------|--------------|--------------|
|   | 10-11          | 11-12        | 12-13        | 13-14        | 14-15        |
| <b>Agriculture, Hunting, Forestry and Fishing</b>   | 114            | 110          | 107          | 107          | 104          |
| <b>Mining and Quarrying</b>   | 8              | 8            | 8            | 7            | 9            |
| <b>Manufacturing</b>  | 227            | 230          | 225          | 222          | 217          |
| <b>Electricity, Gas and Water Supply</b>  | 14             | 17           | 19           | 19           | 21           |
| <b>Construction</b>   | 124            | 127          | 136          | 117          | 96           |
| <b>Wholesale and Retail Trade</b>   | 619            | 621          | 617          | 623          | 591          |
| <b>Restaurants and Hotels</b>   | 340            | 329          | 316          | 326          | 310          |
| <b>Transport, Storage and Communication</b>   | 148            | 158          | 155          | 151          | 162          |
| <b>Financial Intermediaries</b>   | 117            | 122          | 127          | 130          | 133          |
| <b>Real Estate, Renting and Business Services</b>   | 359            | 352          | 359          | 350          | 347          |
| <b>Public Administration and Defence, Compulsory Social Security, Education, Health and Social Work</b>                         | 266            | 261          | 265          | 271          | 250          |
| <b>Community, Social and Personal Services, Households with Employed Persons and Extra-Territorial Organisations and Bodies</b> | 910            | 930          | 921          | 903          | 859          |
| <b>Activities not adequately defined</b>  | 207            | 207          | 205          | 208          | 99           |
| <b>Total</b>  | <b>3,453</b>   | <b>3,472</b> | <b>3,460</b> | <b>3,434</b> | <b>3,198</b> |

**Table 5**

**Newly Registered Employers by Economic Sector: 2010/15**

| Economic Sector   | Financial Year |            |            |            |            |
|---|----------------|------------|------------|------------|------------|
|   | 10-11          | 11-12      | 12-13      | 13-14      | 14-15      |
| <b>Agriculture, Hunting, Forestry and Fishing</b>   | 8              | 3          | 7          | 6          | 7          |
| <b>Mining and Quarrying</b>   | 0              | 0          | 0          | 0          | 2          |
| <b>Manufacturing</b>  | 18             | 15         | 26         | 20         | 17         |
| <b>Electricity, Gas and Water Supply</b>  | 2              | 2          | 1          | 2          | 1          |
| <b>Construction</b>   | 30             | 20         | 43         | 14         | 19         |
| <b>Wholesale and Retail Trade</b>   | 72             | 46         | 67         | 58         | 65         |
| <b>Restaurants and Hotels</b>   | 65             | 41         | 35         | 39         | 42         |
| <b>Transport, Storage and Communication</b>   | 12             | 18         | 16         | 7          | 20         |
| <b>Financial Intermediaries</b>   | 4              | 13         | 5          | 10         | 8          |
| <b>Real Estate, Renting and Business Services</b>   | 44             | 35         | 40         | 30         | 32         |
| <b>Public Administration and Defence, Compulsory Social Security, Education, Health and Social Work</b>                         | 23             | 13         | 19         | 18         | 20         |
| <b>Community, Social and Personal Services, Households with Employed Persons and Extra-Territorial Organisations and Bodies</b> | 118            | 120        | 123        | 83         | 68         |
| <b>Activities not adequately defined</b>  | 73             | 39         | 38         | 32         | 7          |
| <b>Total</b>  | <b>469</b>     | <b>365</b> | <b>420</b> | <b>319</b> | <b>308</b> |

**Table 6**

**Short-Term Benefits Paid by Type: 2010/15**

| Short-Term Benefits | Financial Year |               |               |               |               |
|---------------------|----------------|---------------|---------------|---------------|---------------|
|                     | 10-11          | 11-12         | 12-13         | 13-14         | 14-15         |
| Employment Injury   | 132            | 145           | 166           | 157           | 150           |
| Sickness Allowance  | 9,909          | 10,850        | 10,767        | 11,966        | 15,640        |
| Maternity Allowance | 778            | 866           | 921           | 892           | 877           |
| Maternity Grant     | 772            | 937           | 923           | 917           | 896           |
| Funeral Grant       | 245            | 235           | 286           | 306           | 328           |
| Medical Expenses    | 77             | 74            | 90            | 63            | 50            |
| <b>Total</b>        | <b>11,913</b>  | <b>13,107</b> | <b>13,153</b> | <b>14,301</b> | <b>17,941</b> |

**Table 7**

**Short-Term Benefits Expenditure by Type: 2010/15**

| Short-Term Benefits | Financial Year    |                   |                   |                   |                   |
|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                     | 10-11             | 11-12             | 12-13             | 13-14             | 14-15             |
| Employment Injury   | 162,484           | 206,314           | 208,088           | 139,481           | 174,268           |
| Sickness Allowance  | 3,847,781         | 4,482,785         | 4,568,549         | 5,089,859         | 5,844,952         |
| Maternity Allowance | 2,488,955         | 2,771,392         | 3,112,546         | 3,066,501         | 3,041,745         |
| Maternity Grant     | 466,200           | 571,200           | 557,400           | 559,200           | 537,600           |
| Funeral Grant       | 421,250           | 405,963           | 492,023           | 512,857           | 569,800           |
| Medical Expenses    | 3,084,516         | 3,038,140         | 3,034,383         | 5,034,993         | 5,030,960         |
| <b>Total</b>        | <b>10,471,187</b> | <b>11,475,793</b> | <b>11,972,990</b> | <b>14,402,891</b> | <b>15,199,325</b> |

**Table 8**

**Long-Term Benefits Paid by Type: 2010/15**

| Long-Term Benefits  | Financial Year |              |              |              |              |
|---------------------|----------------|--------------|--------------|--------------|--------------|
|                     | 10-11          | 11-12        | 12-13        | 13-14        | 14-15        |
| Retirement Pension  | 4,201          | 4,449        | 4,683        | 4,991        | 5,266        |
| Survivors' Pension  | 1,054          | 1,051        | 1,008        | 1,057        | 1,176        |
| Invalidity Pension  | 396            | 432          | 475          | 509          | 546          |
| Disablement Pension | 12             | 13           | 13           | 16           | 14           |
| Retirement Grant    | 394            | 490          | 494          | 543          | 571          |
| Survivors' Grant    | 42             | 56           | 61           | 65           | 66           |
| Invalidity Grant    | 35             | 41           | 35           | 56           | 51           |
| Disablement Grant   | 2              | 2            | 3            | 2            | 2            |
| <b>Total</b>        | <b>6,136</b>   | <b>6,534</b> | <b>6,772</b> | <b>7,239</b> | <b>7,692</b> |

**Table 9**

**Long-Term Benefits Expenditure by Type: 2010/15**

| Long-Term Benefits  | Financial Year    |                   |                   |                   |                   |
|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                     | 10-11             | 11-12             | 12-13             | 13-14             | 14-15             |
| Retirement Pension  | 35,576,734        | 38,311,420        | 40,825,761        | 43,650,230        | 47,223,928        |
| Survivors' Pension  | 4,804,159         | 5,242,406         | 5,951,723         | 6,155,834         | 6,364,256         |
| Invalidity Pension  | 3,413,576         | 3,959,399         | 4,064,326         | 4,403,864         | 4,700,184         |
| Disablement Pension | 95,707            | 99,852            | 99,111            | 123,553           | 97,347            |
| Retirement Grant    | 1,997,769         | 2,341,495         | 2,607,217         | 2,816,438         | 3,012,650         |
| Survivors' Grant    | 154,040           | 246,288           | 252,174           | 303,919           | 312,442           |
| Invalidity Grant    | 190,539           | 197,093           | 173,385           | 253,953           | 146,136           |
| Disablement Grant   | 34,604            | 23,394            | 57,661            | 18,948            | 27,510            |
| <b>Total</b>        | <b>46,267,128</b> | <b>50,421,347</b> | <b>54,031,359</b> | <b>57,726,739</b> | <b>61,884,453</b> |

**Table 10**

**Pensions Paid by Type: 2010/15**

| Pensions            | Financial Year |              |              |              |              |
|---------------------|----------------|--------------|--------------|--------------|--------------|
|                     | 10-11          | 11-12        | 12-13        | 13-14        | 14-15        |
| Retirement Pension  | 4,201          | 4,449        | 4,683        | 4,991        | 5,266        |
| Survivors' Pension  | 1,054          | 1,051        | 1,008        | 1,057        | 1,176        |
| Invalidity Pension  | 396            | 432          | 475          | 509          | 546          |
| Disablement Pension | 12             | 13           | 13           | 16           | 14           |
| <b>Total</b>        | <b>5,663</b>   | <b>5,945</b> | <b>6,179</b> | <b>6,573</b> | <b>7,002</b> |

**Table 11**

**Pensions Expenditure by Type: 2010/15**

| Pensions            | Financial Year    |                   |                   |                   |                   |
|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                     | 10-11             | 11-12             | 12-13             | 13-14             | 14-15             |
| Retirement Pension  | 35,576,734        | 38,311,420        | 40,825,761        | 43,650,230        | 47,223,928        |
| Survivors Pension   | 4,804,159         | 5,242,406         | 5,951,723         | 6,155,834         | 6,364,256         |
| Invalidity Pension  | 3,413,576         | 3,959,399         | 4,064,326         | 4,403,864         | 4,700,184         |
| Disablement Pension | 95,707            | 99,852            | 99,111            | 123,553           | 97,347            |
| <b>Total</b>        | <b>43,890,175</b> | <b>47,613,077</b> | <b>50,940,921</b> | <b>54,333,481</b> | <b>58,385,715</b> |

**Table 12**

**Pensions In-Payment by Type: 2010/15**

| Pensions            | Financial Year |              |              |              |              |
|---------------------|----------------|--------------|--------------|--------------|--------------|
|                     | 10-11*         | 11-12*       | 12-13*       | 13-14*       | 14-15        |
| Retirement Pension  | 4,028          | 4,272        | 4,526        | 4,743        | 5,059        |
| Survivors' Pension  | 865            | 975          | 936          | 955          | 1,086        |
| Invalidity Pension  | 246            | 293          | 357          | 422          | 501          |
| Disablement Pension | 12             | 13           | 12           | 13           | 13           |
| <b>Total</b>        | <b>5,151</b>   | <b>5,553</b> | <b>5,831</b> | <b>6,133</b> | <b>6,659</b> |

\* Revised Figures

**Table 13**

**Average Monthly Pensions by Type: 2010/15**

| Pensions            | Financial Year |        |        |        |        |
|---------------------|----------------|--------|--------|--------|--------|
|                     | 10-11*         | 11-12* | 12-13* | 13-14* | 14-15  |
| Retirement Pension  | 758.93         | 763.42 | 768.05 | 785.43 | 810.37 |
| Survivors' Pension  | 470.29         | 478.01 | 525.86 | 540.28 | 536.44 |
| Invalidity Pension  | 748.15         | 779.61 | 806.66 | 826.52 | 821.95 |
| Disablement Pension | 653.58         | 657.58 | 704.92 | 634.15 | 661.89 |

\* Revised Figures

**Table 14**

**Benefits Expenditure by Type and Branch: 2010/15**

| Benefit Branch      | Financial Year    |                   |                   |                   |                   |
|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                     | 10-11             | 11-12             | 12-13             | 13-14             | 14-15             |
| <b>Long-Term</b>    |                   |                   |                   |                   |                   |
| Retirement          | 37,574,502        | 40,652,915        | 43,432,978        | 46,466,668        | 50,236,578        |
| Survivorship        | 4,958,199         | 5,488,694         | 6,203,897         | 6,459,753         | 6,676,698         |
| Incapacitation      | 3,734,426         | 4,279,738         | 4,394,483         | 4,800,318         | 4,846,320         |
| <b>Sub-Total</b>    | <b>46,267,128</b> | <b>50,421,347</b> | <b>54,031,359</b> | <b>57,726,739</b> | <b>61,884,453</b> |
| <b>Short-Term</b>   |                   |                   |                   |                   |                   |
| Employment Injury   | 162,484           | 206,314           | 208,088           | 139,481           | 174,268           |
| Sickness Allowance  | 3,847,781         | 4,482,785         | 4,568,549         | 5,089,859         | 5,844,952         |
| Maternity Allowance | 2,488,955         | 2,771,392         | 3,112,546         | 3,066,501         | 3,041,745         |
| Maternity Grant     | 466,200           | 571,200           | 557,400           | 559,200           | 537,600           |
| Funeral Grant       | 421,250           | 405,963           | 492,023           | 512,857           | 569,800           |
| Medical Expenses    | 3,084,516         | 3,038,140         | 3,034,383         | 5,034,993         | 5,030,960         |
| <b>Sub-Total</b>    | <b>10,471,187</b> | <b>11,475,793</b> | <b>11,972,990</b> | <b>14,402,891</b> | <b>15,199,325</b> |
| <b>Total</b>        | <b>56,738,314</b> | <b>61,897,140</b> | <b>66,004,348</b> | <b>72,129,630</b> | <b>77,083,778</b> |